

# *March 2007 Mid-Term Financial Results*

Current business performance

Approach to KYORIN Group

Update on Main R&D activities

*November 9, 2006*

**KYORIN Co., Ltd.**



# Outline of Consolidated Financial Results for the Interim Term Ending in Sep. 2006



## Consolidated Financial Results for the Interim Term Ended September 2006

Consolidated sales reached 35.1 billions yen (4.7% increase on the previous year) as a result of favorable sales of new ethical drugs on the domestic market. Operating income was recorded as 1.9 billions yen (19.3% down on the previous year) and net profits as 0.8 billions yen (42.9% down on the previous year). This decline in profits was due to a 5.5point decrease in the expenses ratio associated with a drop in R&D costs although the sales/cost ratio saw a 7.2 point increase.

## Forecast Consolidated Financial Results for the Term Ending March 2007

Although the new drugs sold on the domestic market are affected by the revision of the Price Standard for ethical drugs prescribed under the Health Insurance System, sales are forecast to be in excess of the previous year. Overseas sales are estimated to fall substantially short of the previous year. New companies such as Toyo Pharmar and Dr. Program are expected to achieve better results than last year due to the full contribution of a whole 12 months. As a result, consolidated sales are anticipated to reach 76.7billions yen (3.6% up on the previous year). The profits forecasts are that consolidated operating income will reach 6.3 billions yen (29.9% down on the previous year) and consolidated current net income 3.6 billions yen (31.1% down on the previous year). Dividends are scheduled to be 20 yen for the full year (10 yen for the half-term) per share.

Units: Millions of yen	Sep/04 Interim term	Sep/05 Interim term	Sep/06 Interim term	YoY change (%)	Year ended	YoY change	Units: millions of yen
					March 31, 07 (forecast)	(%)	Year ended March 31,07 (originally expected)
Net sales	31,056	33,511	35,093	4.7%	76,700	3.6%	75,600
Operating income	1,595	2,406	1,940	▲19.3%	6,300	▲29.9%	5,700
Ordinary income	1,974	2,753	2,061	▲25.1%	6,700	▲29.2%	6,400
Net income	1,307	1,459	833	▲42.9%	3,600	▲31.1%	3,500
EPS (yen)	17.59	19.65	11.21	▲43.0%	48.41	—	47.07
Total assets	118,558	116,566	117,915	1.2%	—	—	—
Total equity	91,460	91,483	94,993	—	—	—	—

\*Consolidated financial results until September 30, 2005 are for Kyorin Pharmaceutical Co., Ltd.

Consolidated financial results until September 30, 2006 and Forecasts for the year ending March 31, 2007 apply to Kyorin Co., Ltd.

# Consolidated Financial Results for the Interim Term Ending in Sep. 2006



Units: Billions of yen

	Sep/05 Interim term (actual)	Sep/06 Interim term (actual)	Change
<b>Net sales (total)</b>	<b>¥33.5</b>	<b>¥35.1</b>	<b>¥+1.6</b>
◆ Sales of new ethical drugs	30.1	28.7	-1.4
Japan	25.9	26.5	+0.6
Overseas	4.2	2.2	-2.0
◆ Generic drugs	1.0	2.6	+1.6
◆ Consumer healthcare business	1.8	3.3	+1.5
◆ Other businesses	0.6	0.5	-0.1
<b>Operating income</b>	<b>2.4</b>	<b>1.9</b>	<b>-0.5</b>
<b>Ordinary income</b>	<b>2.8</b>	<b>2.1</b>	<b>-0.7</b>
<b>Net income</b>	<b>1.5</b>	<b>0.8</b>	<b>-0.7</b>

<b>Net sales</b>	<b>¥35.1 billion</b>	<b>Change (+1.6)</b>	<b>Forecast (-0.4)</b>
<b>Sales of new ethical drugs in Japan</b>	<b>¥26.5 billion</b>	<b>(+0.6)</b>	<b>(+0.1)</b>
Sep/05 Interim term			
Sep/06 Interim term			
• Kipres	6.1	6.9	(+0.8)
• Mucodyne	8.5	8.9	(+0.4)
• Pentasa	3.6	4.0	(+0.4)
<b>Sales of new ethical drugs overseas</b>	<b>¥2.2 billion</b>	<b>(-2.0)</b>	<b>(-0.1)</b>
• Gatifloxacin	3.5	1.8	(-1.7)
* Tequin (BMS) Sales discontinued			
<b>Generic drugs</b>	<b>¥2.6 billion</b>	<b>(+1.6)</b>	<b>(-0.2)</b>
* Toyo Pharmar Co., Ltd. with a full year's contribution to consolidated results (Shown in the consolidated accounts for only 2 months last year)			
<b>Consumer healthcare business</b>	<b>¥3.3 billion</b>	<b>(+1.5)</b>	<b>(±0.0)</b>
• Milton	1.1	1.0	(-0.1)
* Toyo Pharmar Co., Ltd. and Dr. Program Co., Ltd. with a full year's contribution to consolidated results (Not shown in the consolidated accounts last year.)			
<b>Other businesses</b>	<b>¥0.5 billion</b>	<b>(-0.1)</b>	<b>(-0.2)</b>
<b>Cost of sales ratio: up 7.2 percentage points (34.2% 41.4%)</b>			
* Factors for increase: Main reason due to increase in cost of sales ratio at Kyorin Pharmaceutical Co., Ltd. – (Revision of Price Standard for Ethical Drugs, increase in depreciation costs associated with startup of new Noshiro pharmaceutical plant, etc.) Other factors: Toyo Pharmar Co., Ltd. became a consolidated subsidiary, etc.			
<b>R&amp;D ratio: down 6.6 percentage points (17.9% 11.3%)</b>			
* R&D expenses fell from ¥6.0 billion to ¥4.0 billion, a decline of ¥2.0 billion. In the previous year, placed an application for the addition of a further indication (benefit) for KIPRES (Adult allergic rhinitis).			
<b>SG&amp;A expenses ratio (excluding R&amp;D expenses): up 1.1 percentage point (40.7% 41.8%)</b>			
* Factors for increase: Increase in S&GA expenses ratio as Kyorin Pharmaceutical Co., Ltd.'s overseas sales dropped. Dr. Program Co., Ltd. became a consolidated subsidiary. (Not shown in the consolidated accounts last year.)			
<b>Operating income</b>	<b>¥1.9 billion</b>	<b>(-0.5)</b>	<b>(+0.4)</b>
* The operating income margin decreased 1.7 percentage points, to 5.5%			
<b>Net income</b>	<b>¥0.8 billion</b>	<b>(-0.7)</b>	<b>(+0.1)</b>
<b>Cash dividends</b>	<b>¥10.00</b>		

# Consolidated Financial Results Forecast for the Year Ending March 31, 2007



Units: Billions of yen

	Year ended March 31, 2006	Year ended March 31, 2007 (forecast)	Change
<b>Net sales (total)</b>	<b>¥74.1</b>	<b>¥76.7</b>	<b>¥+2.6</b>
◆ Sales of new ethical drugs	64.3	62.3	-2.0
Japan	55.7	57.4	+1.7
Overseas	8.6	4.9	-3.7
◆ Generic drugs	3.5	5.9	+2.4
◆ Consumer healthcare business	5.0	7.3	+2.3
◆ Other businesses	1.2	1.2	±0.0
<b>Operating income</b>	<b>9.0</b>	<b>6.3</b>	<b>-2.7</b>
<b>Ordinary income</b>	<b>9.5</b>	<b>6.7</b>	<b>-2.8</b>
<b>Net income</b>	<b>5.2</b>	<b>3.6</b>	<b>-1.6</b>

<b>Net sales</b>	<b>¥76.7 billion</b>	<b>(+2.6)</b>	<b>(+1.1)</b>
<b>Sales of new ethical drugs in Japan</b>	<b>¥57.4 billion</b>	<b>(+1.7)</b>	<b>(+1.0)</b>
Year ended March 31, 2006	Year ending March 31, 2007 (forecast)		
• Kipres	13.4	14.6	(+1.2)
• Mucodyne	19.9	21.0	(+1.1)
* Although the Revision of the Price Standard for Ethical Drugs is having an effect the goal is to achieve a roughly 9% increase on a quantity basis. – Sales of Rapid Tester are expected to reach several hundreds of millions of yen. – Uritos is due to be marketed next fiscal year.			
<b>Sales of new ethical drugs overseas</b>	<b>¥ 4.9 billion</b>	<b>(-3.7)</b>	<b>(±0.0)</b>
• Gatifloxacin	6.7	3.3	(-3.4)
* Tequin (BMS) Sales discontinued			
<b>Generic drugs</b>	<b>¥5.9 billion</b>	<b>(+2.4)</b>	<b>(-0.1)</b>
* Toyo Pharmar Co., Ltd. with a full year's contribution to consolidated result			
<b>Consumer healthcare business</b>	<b>¥7.3 billion</b>	<b>(+2.3)</b>	<b>(+0.5)</b>
• Milton	2.1	2.0	(-0.1)
* Dr. Program Co., Ltd. is successfully expanding sales. Toyo Pharmar Co., Ltd. and Dr. Program Co., Ltd. have made a full year's contribution to consolidated results			
<b>Other businesses</b>	<b>¥1.2 billion</b>	<b>(±0.0)</b>	<b>(-0.2)</b>
<b>Cost of sales ratio: up approximately 5 percentage points</b>			
* Factors for increase: Main reason due to increase in cost of sales ratio at Kyorin Pharmaceutical Co., Ltd. – (Revision of Price Standard for Ethical Drugs, increase in depreciation costs associated with startup of new Noshiro pharmaceutical plant, etc.) Other factors: Toyo Pharmar Co., Ltd. became a consolidated subsidiary, etc.			
<b>R&amp;D ratio: down 2.0 percentage point (13.6% → 11.6%)</b>			
* R&D expenses expected to decrease from ¥10.1 billion to ¥8.9 billion, down ¥1.2 billion. (Timing for R&D costs deferred)			
<b>SG&amp;A expenses ratio (excluding R&amp;D expenses): up approximately 1 percentage point</b>			
* Factors for increase: Increase in S&GA expenses ratio as Kyorin Pharmaceutical Co., Ltd.'s overseas sales dropped			
<b>Operating income</b>	<b>¥6.3 billion</b>	<b>(-2.7)</b>	<b>(+0.6)</b>
* The operating income margin is expected to decrease 3.9 percentage points, to 8.2%.)			
<b>Net income</b>	<b>¥3.6 billion</b>	<b>(-1.6)</b>	<b>(+0.1)</b>
<b>Cash dividends</b>	<b>¥20.00 (forecast)</b>		

## Kyorin MIC-'09 Mid-Term Business Plan (FY05~FY09)

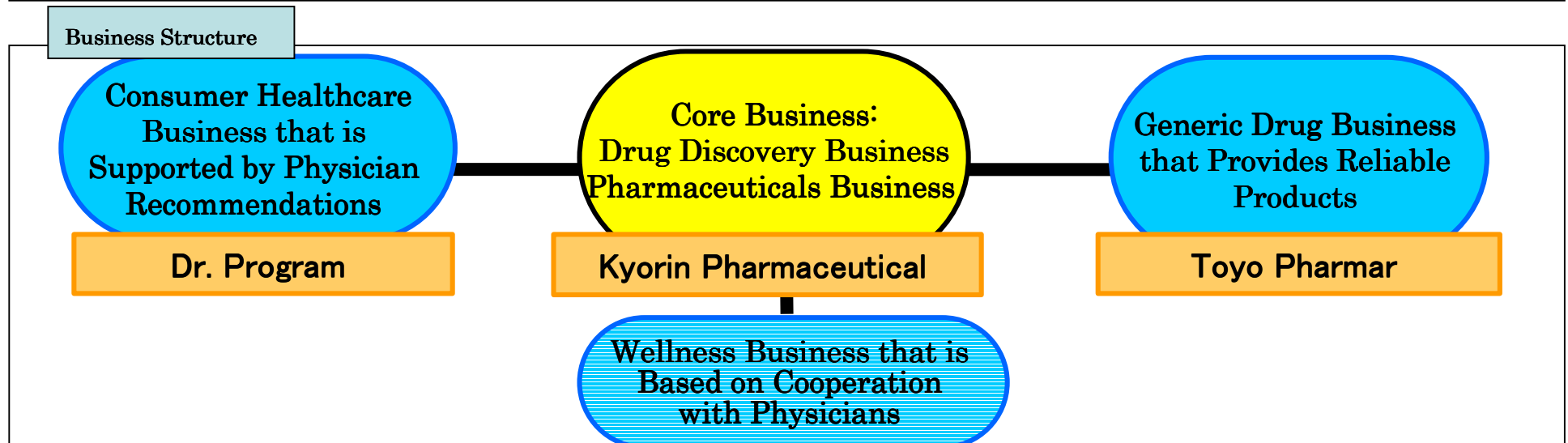
### **New Corporate Image and Identity**

**A distinguished and integrated healthcare company based on  
reliableness with the core business in global drug creation.**

**Keynote: Evolution & Innovation II**

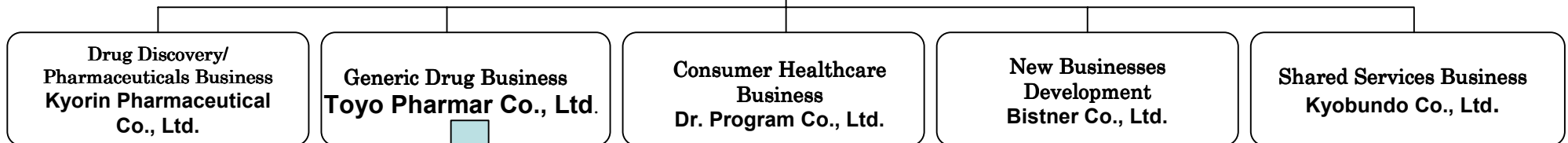
# 1. Adoption of Holding Company System

Corporate vision as outlined in our MIC-09 medium-term business plan:  
To remain an integrated, trusted and unique healthcare company centered on global drug discovery operations.



Group reorganized into consolidated subsidiaries focusing on different business areas on October 1, 2006

**Kyorin Co., Ltd.**



December 20, 2006: Became a wholly-owned subsidiary through exchange of shares

February 1, 2007: Change of trade name to Kyorin Rimedio

## 2. Approach on Basic Strategy

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### Basic Strategy:

1. Establish Kyorin as a Global Drug Creation Company
2. Increase the Competitive Strength of Our Pharmaceuticals Business to Support Investments for Drug Creation
3. Develop New Businesses that Will Build on the Foundation of the Pharmaceuticals Business and Contribute to Future Growth

# 1. Establish Kyorin as a Global Drug Creation Company

## Efforts made in this interim term

- (1) Strengthening cooperation by transferring the Discovery Research Laboratories and Research Center to the Research Headquarters.
- (2) Steady expansion on to the overseas clinical market (KRP-104) through a Development Base stationed in ActivX
- (3) Considering the effective utilization of the Kyorin Scotland Research Center after roughly 6 years Progress of POC Projects (5 items)

## POC Projects Progress of POC Projects (5 items)

### **K R P - 1 0 4 ( Anti-diabetes agent )**

- PhI trials underway in the US (Completion scheduled in 2006) – PhI trials initiated in Japan (July 2006)

### **K R P - 2 0 4 ( Anti-obesity )**

- June 2006: Presentaion of Ph II a results at ADA – Licensing activities in progress.

#### Point

Target: Type II diabetes mellitus/obese subjects

Number of cases: 89

Administration : 1 2 -week

\* A significant reduction of internal fat area was identified

\* Tendency to a reduction in weight and girth has been confirmed.

### **K R P - 2 0 3 (Immuno modulator)**

- Licensing agreement with Novartis
- PhI trials due to commence in FY2006

### **K R P - 1 0 1、 K R P - 1 0 5 ( Anti-dyslipidemia )**

- Development undertaken by giving KRP-105 priority as a PPAR $\alpha$  agonist.



## 2. Increase the Competitive Strength of Our Pharmaceuticals Business to Support Investments for Drug Creation

Domestic sales strategy

Commitment for interim term

Interim term achievement

### Promote the Franchise Customer Strategy

#### Product strategy

- Strengthening the products in the FC fields
- Promotion of Lifecycle Management

Develop more effective strategies to strengthen ties with wholesalers

#### Up regular visits frequency to physicians

- Interview rate: 96% (Target 100%)
- Frequency of interviews up 30%/MR

#### Strengthening relations with specialists

- Continued commitment to scientific society/research meeting

#### ③ Further strengthening of FC fields

- Introduction of Rapid Tester
- \* Market launch: October 2, 2006 ]
- Support for market release of new drugs

#### ① Strengthening relations with major wholesalers

- Use of promotion support fee
- Measures to establish a cooperation system with MS

Prescription rate: 91%  
(Target: 100%)

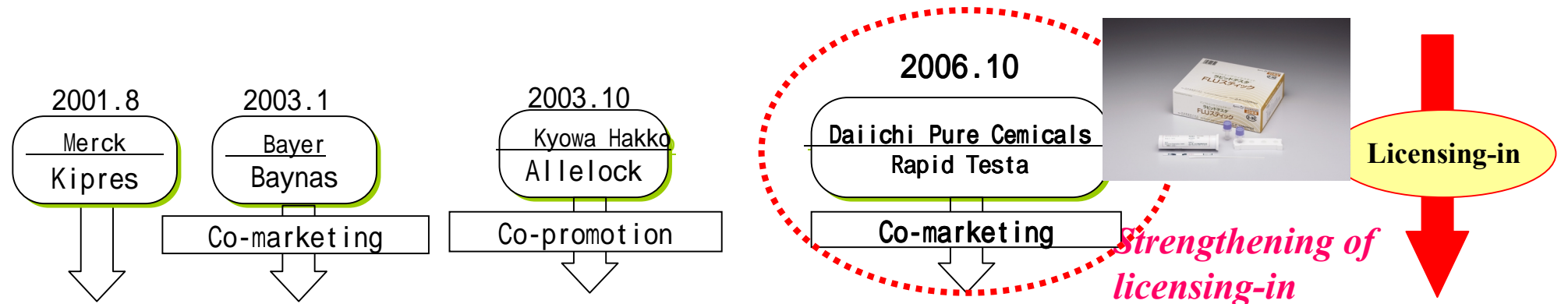
Domestic ethical drugs +9.8% Increase (In quantity terms)

# Further Strengthening of FC Fields Through Introduction of the Rapid Testa

Strengthening of FC3 section through alliance strategies

Introduction of products that can be used in the FC fields (incl. diagnostic drugs, equipment and utensils)

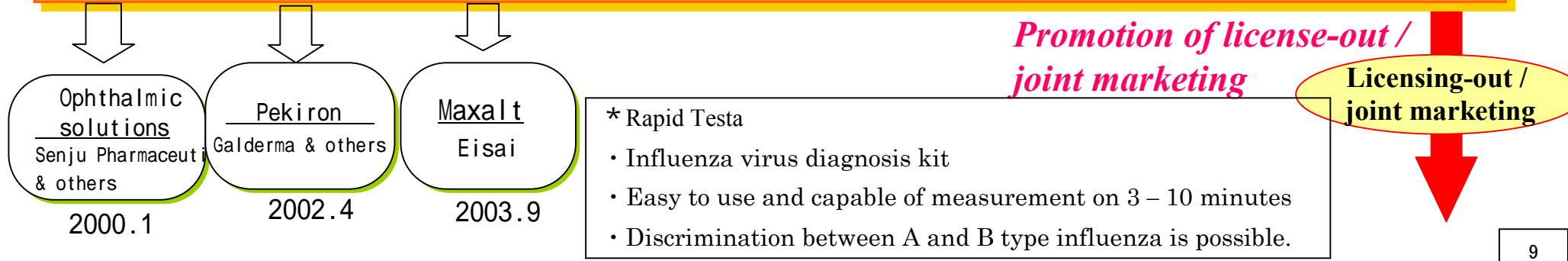
License-out products that are mainly prescribed outside the FC fields



**Strengthen Products that are Mainly prescribed within the FC fields**

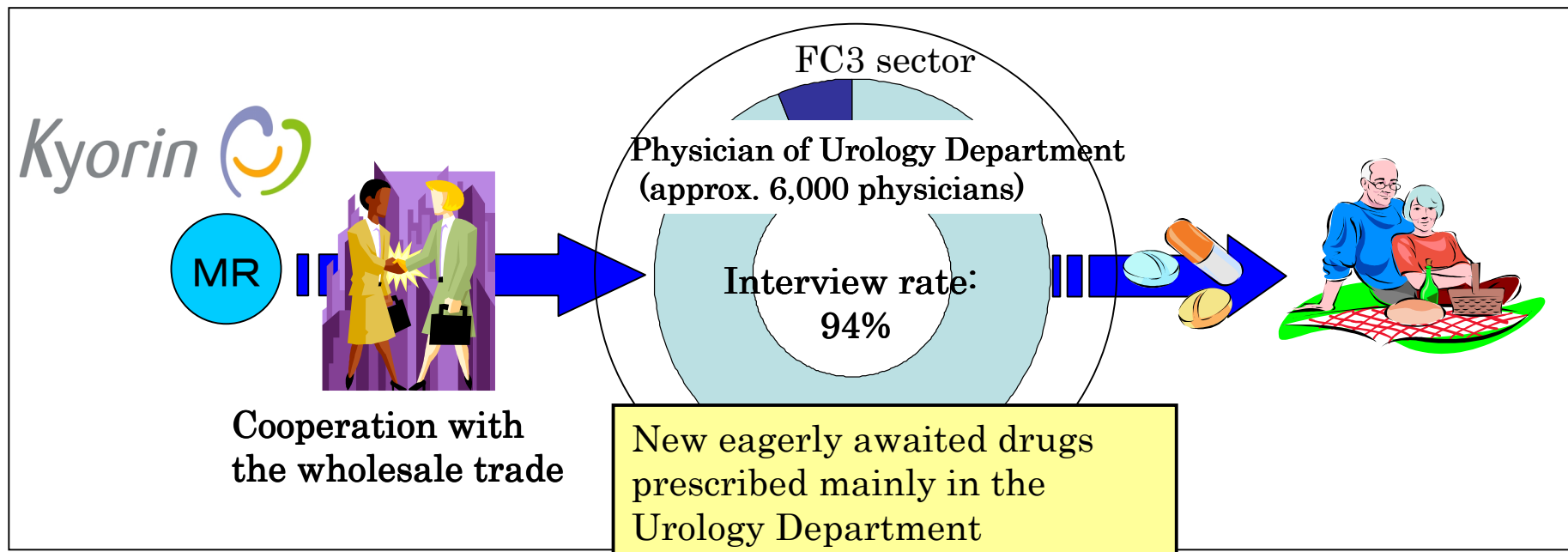
Strengthening the product lineup in the respiratory field through the introduction of the Rapid Testa

\* Potential synergy effect from expanded Mucodyne and Gatiflo prescription.



# Progress in Market Launch Approach of the Overactive Bladder Treatment Drug URITOS

1. Expected Launch : Due to be marketed in the first half of FY2007
2. Features : Overactive bladder (OAB) treatment drug that shows high bladder selectivity, low dry mouth, long-term control of symptoms
3. Market overview : Scale of domestic market in the order of 33.0 billions yen (as of September 2006) – By March 2010, market is expected to grow to 60.0 billions yen or above
4. Target : 8-10% Share Targeted (solely by Uritos) FY' 10
5. Future efforts: Prioritized approach focusing the urological sector, the company's area of strength.  
\* Continuing the practice of regular visits and strengthening relations as a means of achieving greater market penetration smoothly.



# Startup of Kyorin Pharmaceuticals New Noshiro Pharmaceutical Plant

## Policy: Pursuite of low-cost operation

- The new production outfit is to integrate 3 plants with 2 production bases.
- In-house production of bulk products or technically advanced products
- Outsourcing of other products  
(Products that can be made by Toyo Pharmar will be produced by Toyo Pharmar.)

Date commissioned: April 1, 2006 –

Items produced: Main oral solid drugs

Mucodyne – Kipres – Ketas – Gatiflo – Aplace – (Uritos)

## Features

Plant to international standard complying with the FDA's GMP Standards

Upgrading productivity through the introduction of state-of-the-art equipment

A plant friendly to the human operator and to the global environment



# Establishment of New Business to Assure the Future After the Pharmaceutical Business

Toyo Pharmar Co., Ltd.: Efforts made in Interim Term Ended September 2006.

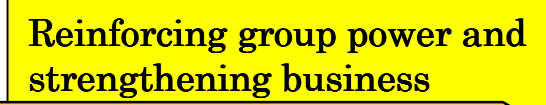
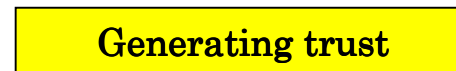
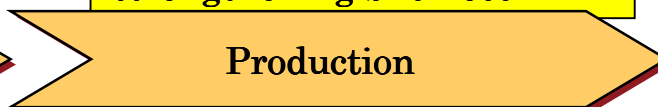


## GOAL : Being among the Best Five in the GE Company.

Target Figures of MIC09 Plan: Sales 10.0 billions yen/Operating Income 1.0 billions yen  
Commitment: Establishment (– FY2006) and Growth (FY 2007 – Fiscal 2009) of System

The goal is to be a GE Company that meets social needs and receives trust and to grow in the expanding GE market.

– FY2006 Establishment of system –



Construction of new research related facilities (Completion scheduled for June 2007)  
Additional products 3-Component  
5-Standard sales

**Upgrading quality:**  
• Rearrangement of product offering  
Only products consistent with Kyorin standards will continue to be sold (Interim term: Reduction by 180 items)  
Commissioned manufacture of Kyorin products  
• Validation of 6 items

**Fuller commitment to information provision**  
• Increase in MR staff (Sent from Kyorin Pharmaceutical)  
• Information provisions using IT  
• Cooperation with Kyorin Pharmaceutical (Due to start in specific areas)  
**Stable supply**  
• Starting to trade with wide-area wholesalers  
**Establishment of a sales network**  
• Selecting key sales companies in each area (Approx. 200 companies in 60 areas)

Target for fiscal 2009:  
7-Component 12-Standards

### 3. Develop New Businesses that Will Build on the Foundation of the Pharmaceuticals Business and Contribute to Future Growth

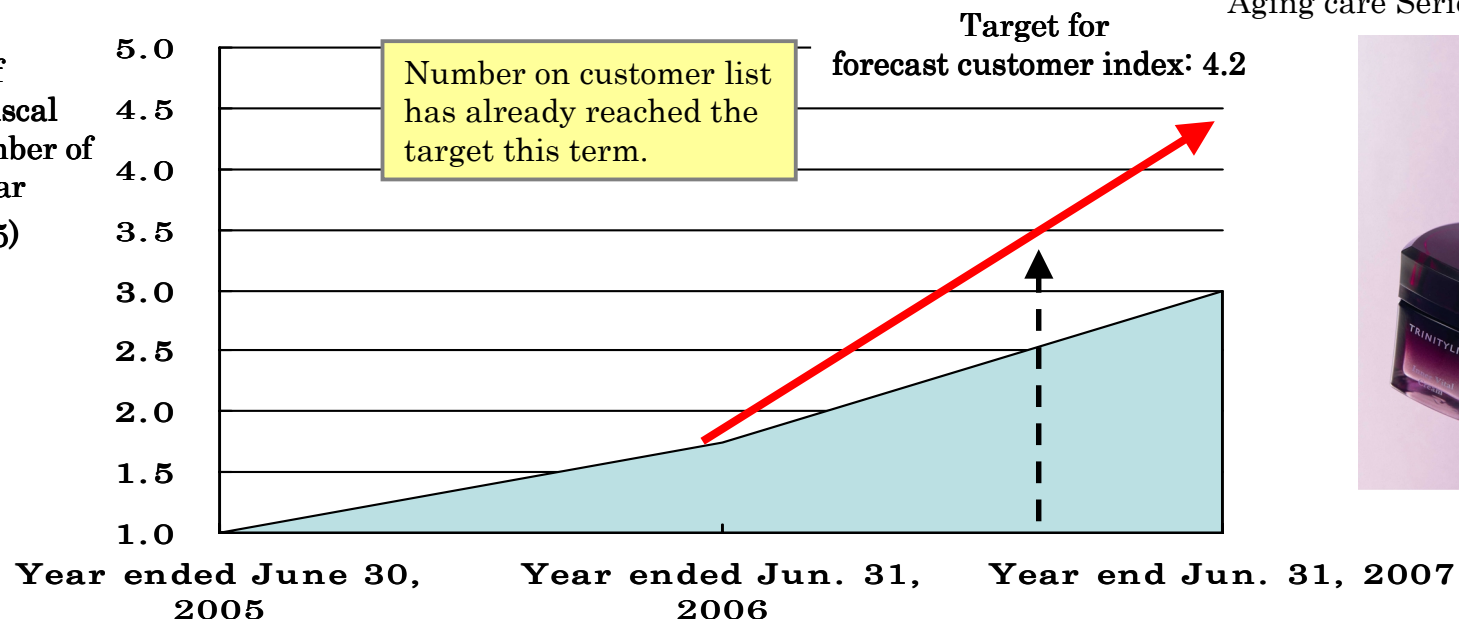
#### Dr. Program: Building a Brand for Cosmetics with Pharmaceutical Functions

Unit: Billions of yen	Year ended June. 30, 2005	Year ended Jan. 31, 2006 (only eight months)	Year ending Jan. 31, 2007 (originally forecast)	Year ending Jan. 31, 2007 (forecast)	Year ending Jan. 31, 2010 (forecast)
Net sales	¥0.5	¥0.8	¥2.1	¥2.5	¥5.0
Operating income	0	0	¥0.1	¥0.3	Operating income margin: over 10%



- Capitalize on the Kyorin brand: Larger customer mailing list
- Establish an in-house R&D center to enhance our development capabilities and thereby ensure a steady flow of new products: Broader lineup of products

**Customer Index**  
(Forecast number of customers in each fiscal year divided by number of customers in the year ended June 30, 2005)



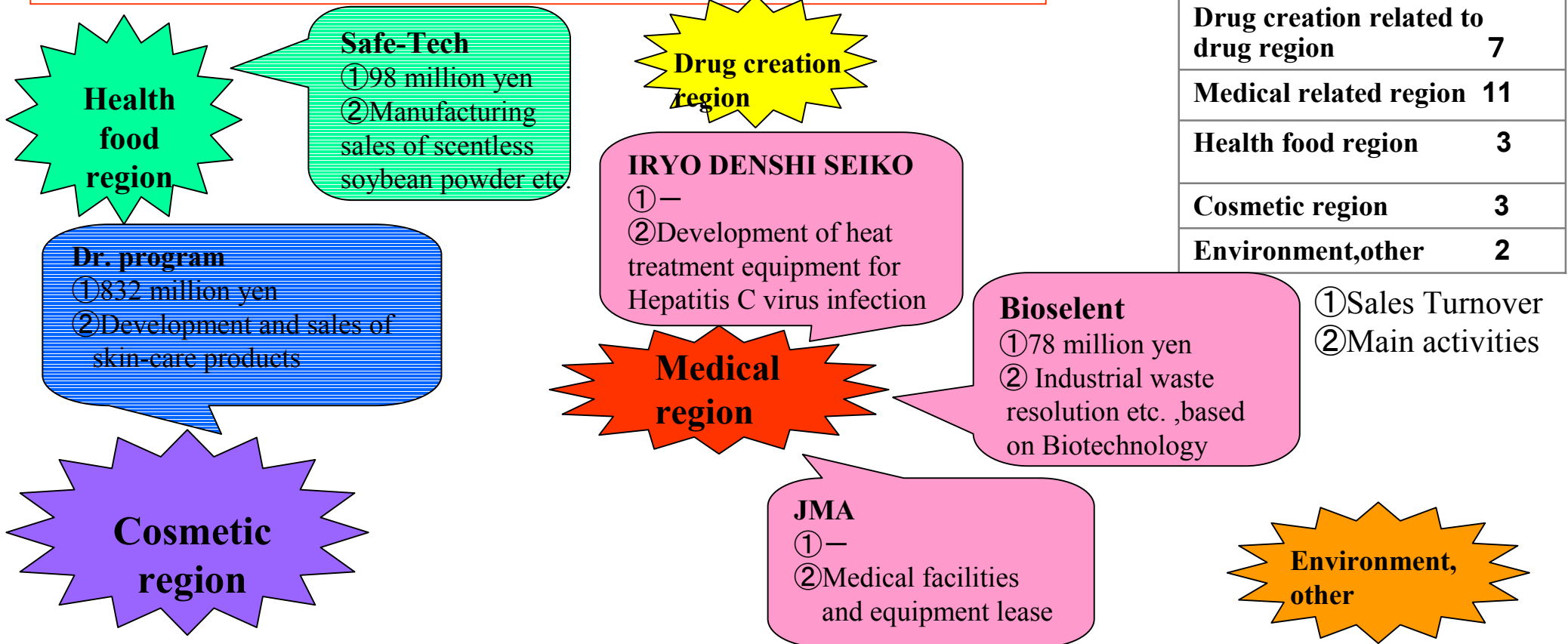
(Forecasts made on June 30, 2005)

Aging care Series newly marketed.



# Update on Bistner business fund

- Start: September 2000
- Investment: ¥5 billion (¥4 billion already paid to Bistner by Kyorin, and Bistner already invested ¥2.6 billion in 26 cases )
- Focus: Pharmaceuticals, Medical Treatment, Nursing, health care



- Early business making at investment destination by strengthening the operation management about the fund.
- Selection of investment region centering on health care and wellness region.

# **Kyorin Pharmaceutical Co., Ltd.**

## **Main R&D Activities**



# Main R&D Activities① ( November 7 , 2006 Release)

## Application

\* : Describe the latest changes

Stage		Compound/ Code	Therapy area/ Action	Origin	Features	Comments
Domestic	Overseas					
Filed (10/04)	Ph I	URITOS KRP-197 (Tablets)	Overactive bladder	In-house	Potent anti-cholinergic agent, low dry mouth	Overseas:Licensing agreement with LGLS Domestic: Co development, Co-Marketing with ONO (Plan)
Filed (7/04)	(Launched Merck)	KIPRES Fine Granules 4mg Montelukast	Anti-bronchial asthma agent	Merck (US)	New oral granules formulation for asthma treatment in children aged 1 to 5 years old.	○ Additional formulation ○ New indication and dosage - Co-development with Banyu
Filed (8/05)	(Launched Merck)	KIPRES Tablets Montelukast	Anti-bronchial asthma agent  Allergic Rhinitis	Merck (US)	New indication for allergic rhinitis in adult. The once daily dosing of montelukast, an LTD4 receptor antagonist, is expected to improve symptoms of allergic rhinitis. Moreover it is expected to exert less sedation/sleepiness than other marketed therapies.	○ Additional indication - Co-development with Banyu

# Main R&D Activities② ( November 7 , 2006 Release)

## POC Project, Ph II ~ III

\* : Describe the latest changes

Stage		Compound/ Code	Therapy area/ Action	Origin	Features	Comments
Domestic	Overseas					
Ph III (1/04)	(Galderma, Launched)	PEKIRON Nail lacquer	Anti-mycotic agent	In-house	First nail varnish formulation for nail mycosis in Japan	<b>* Basic Agreement on Joint Research with MARUHO canceled.</b>
Ph II / III (10/05)	(Merck, Ph III)	Montelukast (Injection)	Anti-asthmatic agent	Merck (US)	New formulation(Injection) for asthma in adult.	•Co-development with Banyu
	Ph II (10/04)	KRP-204 (N-5984) ( Tablets )	Anti-obesity	Nisshin Flour Milling	A highly selective beta3-antagonist that may improve obesity and have less cardiac effect in comparison to previous compounds.	Developed with Nisshin Flour Milling
Ph II (3/05)	(Dainippon Sumitomo, Ph III)	AS-3201 (Tablets )	Diabetic neuropathy	Dainippon Sumitomo	Aldose reductase inhibitor to reduce the sorbitol accumulation in the cell, and improve diabetic neuropathy	•Co-development with Dainippon Sumitomo
	Ph II (6/04)	KRP-101 (Tablets )	Anti-dyslipidemia with anti-diabetes	In-house	A PPAR-alpha agonist. It may have an effect on diabetes in addition to lipid metabolism improvement including reduction of neutral fat.	
*Ph I (7/06)	Ph I (3/06)	KRP-104	Anti-diabetes agent	In-house	A DPP4 inhibitor to reduce blood glucose through suppression of the degradation of insulin- releasing hormone. Diabetic therapy with fewer side effects is expected than existing treatments.	
	Pre - clinical	KRP-203	Transplantation and Autoimmune Diseases treatment	In-house	An immunosuppressant with novel mechanism called S1P-agonist. It may have a better safety profile than previous ones as well as an excellent effect under concomitant use with other types of immunosuppressants.	Licensing agreement with Novartis
	Pre - clinical	KRP-105	Anti-dyslipidemia	In-house	A highly selective PPAR $\alpha$ agonist. In addition to lipid metabolism improvement, KRP-105 increased adiponectin, reduced leptin, and suppressed weight gain in animal models, suggesting potential to be a unique and ant-dyslipidemia agent.	

# Main R&D Activities③ ( November 7 , 2006 Release )

## Licensing development (preclinical)

\* : Describe the latest changes

Product name・Code	Stage	Licensee ・ Collaborative research	Therapy area/ Action	Origin	Comments
To be determined	-	Merck (US)	Synthetic Antimicrobial	In-house Merck (US)	<ul style="list-style-type: none"> <li>Collaborative research</li> <li>Entered into an exclusive license(7/04)</li> </ul>
Alphagan/ Alphagan P	Ph I (4/05)	Senju Seiyaku	Glaucoma	Allergan (US)	<ul style="list-style-type: none"> <li>Licensed from Allergan (Cross license of gatifloxacin ophthalmic solution )</li> <li>License-out to Senju (5/04)</li> </ul>
Ketas	Ph II (8/05)	MediciNova (US)	Cerebrovascular disorders	In-house	<ul style="list-style-type: none"> <li>KYORIN grants MediciNova an exclusive license in all countries worldwide except for Japan,China, South Korea and Taiwan to develop, manufacture and sell the compound and products for the multiple sclerosis indication.(10/04)</li> </ul>
KCA-757	Ph II (Anti-bronchial Asthma: 1/05) (interstitial cystitis: 5/05)	MediciNova (US)	Anti-bronchial asthma and interstitial cystitis agent	In-house	<ul style="list-style-type: none"> <li>KYORIN grants MediciNova an exclusive license in all countries worldwide except for Japan,China, South Korea and Taiwan to develop, manufacture and sell the compound and products</li> </ul>

# Reference

# P&L summary : Consolidated-1



( Units: ¥ millions )

	Sep/05 Interim term		Sep/06 Interim term			
	actual	% sales	actual	% sales	YoY	Amt chg
<b>Sales</b>	<b>33, 511</b>	100.0%	<b>35, 093</b>	100.0%	4.7%	<b>1, 582</b>
<b>Sales of new ethical drugs</b>	<b>30, 109</b>	89.8%	<b>28, 704</b>	81.8%	▲4.7%	<b>▲1, 405</b>
<b>Japan</b>	<b>25, 904</b>	77.3%	<b>26, 477</b>	75.4%	2.2%	<b>572</b>
<b>Overseas</b>	<b>4, 205</b>	12.5%	<b>2, 227</b>	6.4%	▲47.0%	<b>▲1, 977</b>
<b>Generic drugs</b>	<b>969</b>	2.9%	<b>2, 591</b>	7.4%	167.4%	<b>1, 622</b>
<b>Consumer healthcare business</b>	<b>1, 844</b>	5.5%	<b>3, 298</b>	9.4%	78.9%	<b>1, 454</b>
<b>Other businesses</b>	<b>588</b>	1.8%	<b>499</b>	1.4%	▲15.1%	<b>▲88</b>

Consolidated companies (9)Kyorin pharmaceutical, Kyobundo, Bistner, Kyorin USA, Kyorin Europe GmbH, Bistner Fund No.1, ActivX Biosciences, Inc., Toyo Pharmar, Dr. Program

Affiliated companies (2) Nisshin Kyorin Pharmaceutical, Nihon Rikagaku Yakuhin

<b>Net sales</b>		<b>¥35.1 billion</b>	<b>Change (+1.6)</b>
<b>Sales of new ethical drugs in Japan</b>		<b>¥26.5 billion</b>	<b>(+0.6)</b>
		<b>Sep/05 Interim term</b>	<b>Sep/06 Interim term</b>
• Kipres	6.1	6.9	(+0.8)
• Mucodyne	8.5	8.9	(+0.4)
• Pentasa	3.6	4.0	(+0.4)
<b>Sales of new ethical drugs overseas</b>		<b>¥2.2 billion</b>	<b>(-2.0)</b>
• Gatifloxacin	3.5	1.8	(-1.7)
* Tequin (BMS) Sales discontinued			
<b>Generic drugs</b>		<b>¥2.6 billion</b>	<b>(+1.6)</b>
* Toyo Pharmar Co., Ltd. with a full year's contribution to consolidated results (Shown in the consolidated accounts for only 2 months last year)			
<b>Consumer healthcare business</b>		<b>¥3.3 billion</b>	<b>(+1.5)</b>
• Milton	1.1	1.0	(-0.1)
* Toyo Pharmar Co., Ltd. and Dr. Program Co., Ltd. with a full year's contribution to consolidated results (Not shown in the consolidated accounts last year.)			
<b>Other businesses</b>		<b>¥0.5 billion</b>	<b>(-0.1)</b>

# P&L summary : Consolidated-2

( Units: ¥ millions )

	Sep/05 Interim term		Sep/06 Interim term			
	actual	% sales	actual	% sales	YoY	Amt chg
Sales	33,511	100.0%	35,093	100.0%	4.7%	1,582
COGS	11,450	34.2%	14,513	41.4%	26.8%	3,063
Gross profit	22,061	65.8%	20,580	58.6%	▲6.7%	▲1,480
SG&A (of which R&D)	19,655 (6,001)	58.6% 17.9%	18,639 (3,982)	53.1% 11.3%	▲5.2% (▲33.6%)	▲1,015 (▲2,018)
Operating profit	2,406	7.2%	1,940	5.5%	▲19.3%	▲465
Non-op income	451	1.3%	481	1.4%	6.7%	31
Non-op expense	103	0.3%	361	1.0%	247.2%	258
Recurring profit	2,753	8.2%	2,061	5.9%	▲25.1%	▲692
Extraordinary profits	53	0.1%	149	0.4%	180.0%	96
Extraordinary losses	75	0.2%	450	1.3%	495.1%	374
Pretax profit	2,731	8.1%	1,760	5.0%	▲35.5%	▲970
Corporate, inhabitants and enterprise taxes	104	0.3%	788	2.2%	654.3%	683
Tax adjustments	1,137	3.4%	144	0.4%	▲87.3%	▲992
Minority interests in net income and expenses	29	0.0%	▲6	▲0.0%	—	▲35
Net profit	1,459	4.4%	833	2.4%	▲42.9%	▲625

**Cost of sales ratio: up 7.2 percentage points  
(34.2% 41.4%)**

\* Factors for increase: Main reason due to increase in cost of sales ratio at Kyorin Pharmaceutical Co., Ltd.  
– (Revision of Price Standard for Ethical Drugs, increase in depreciation costs associated with startup of new Noshiro pharmaceutical plant, etc.)

Other factors: Toyo Pharmar Co., Ltd. became a consolidated subsidiary, etc.

**R&D ratio: down 6.6 percentage points  
(17.9% 11.3%)**

\* R&D expenses fell from ¥6.0 billion to ¥4.0 billion, a decline of ¥2.0 billion. In the previous year, placed an application for the addition of a further indication (benefit) for KIPRES (Adult allergic rhinitis).

**SG&A expenses ratio (excluding R&D expenses)  
: up 1.1 percentage point (40.7% 41.8%)**

\* Factors for increase: Increase in S&GA expenses ratio as Kyorin Pharmaceutical Co., Ltd.'s overseas sales dropped. Dr. Program Co., Ltd. became a consolidated subsidiary.

(Not shown in the consolidated accounts last year.)

**Operating income ¥1.9billion**

\* The operating income margin down 1.7 percentage points, to 5.5%.

**Net income ¥0.8 billion**

**Cash dividends ¥10.00**

# BS summary:Consolidated

( Units: ¥ millions )

	Mar/06		Sep/06		
	actual	%total	actual	%total	Amt chg
Current assets	59,719	49.2%	57,380	48.7%	▲2,338
Cash, deposits	14,593		11,280		
A/R, notes receivable	26,752		25,715		
Mk securities	111		111		
Inventory	13,767		15,794		
Other	4,493		4,477		
Fixed assets	61,634	50.8%	60,534	51.3%	▲1,099
Tangible assets	21,363		21,097		
Intangible assets	5,720		4,855		
Investments	34,550		34,581		
Current liabilities	18,367	15.1%	16,725	14.2%	▲1,641
A/P, notes payable	6,590		8,646		
Other	11,777		8,078		
Non-current liab.	7,478	6.2%	6,196	5.2%	▲1,282
Total liabilities	25,845	21.3%	22,921	19.4%	▲2,923
Owner's equity	93,667	77.2%	92,962	78.8%	▲704
Net unrealized gain and translation adjustments	1,223	1.0%	1,394	1.2%	170
Minority interests	616	0.5%	636	0.6%	19
Total equity	95,507	78.7%	94,993	80.6%	▲514
Total liabilities and equity	121,353	100.0%	117,915	100.0%	▲3,438

- Current assets(down ¥2,338 million yoy)
  - Cash,deposits (down ¥3,312 million yoy)
  - A/R, notes receivable (down ¥1,036 million yoy)
  - Inventory (up ¥2,026 million yoy)
- Fixed assets (down¥1,099 million yoy)
  - Tangible assets (down ¥265 million yoy)
  - Intangible assets (down ¥865 million yoy)
  - Investments (up ¥30 million yoy)
- Current liabilities (down ¥1,641 million yoy)
  - Income taxes payable etc. (up ¥2,056 million yoy)
  - other (down ¥3,698million yoy)
- Non-current liabilities (down ¥1,282 million yoy)
  - other (down ¥719million yoy)

# R&D, capex & depreciation < Consolidated >

( Units: ¥ millions )

	9 / 03	9 / 04	9 / 05	9 / 05		3 / 07 (Forecast)	3 / 07 ( originally expected )
				actual	YoY		
R&D expense	3, 577	5, 972	6, 001	3, 982	▲33.6%	8, 900	10, 200
Capex (book base)	3, 564	3, 281	982	1, 223	+24.5%	2, 600	3, 400
Depreciation expense	1, 655	1, 789	1, 660	2, 304	+38.8%	4, 600	4, 700

## < Capital expenditure (Result/Forecast) >

	3 / 06	3 / 07	
	actual	Interim term ( actual )	Full term ( forecast )
<b>( actual )</b> Noshiro preparation plant and other production machine (each plant) Equipment for control, sales activities Equipment for research	¥3.6 billion ¥0.3 billion ¥0.7 billion		
<b>(Result/Forecast)</b> Investment in facilities of Noshiro plant and other production machine (each plant) Equipment for control, sales activities Equipment for research		¥0.9 billion ¥0.2 billion ¥0.1 billion	¥1.9 billion ¥0.4 billion ¥0.3 billion



# Product sales update



Your health is Kyorin's mission.

( Units: ¥ billions )

		9 / 03	9 / 04	9 / 05	9 / 06		3 / 07 (Forecast )	3 / 07 ( originally expected )
					actual	YoY		
Sales of new ethical drugs (japan)	Kipres (LT receptor antagonist)	4.3	5.2	6.1	6.9	12.3%	14.6	14.2
	Gatiflo ( Kyorin ) (Antibacterial agent)	0.6	0.9	1.1	1.1	2.5%	2.6	3.0
	Mucodyne (Mucuregulant)	7.8	7.7	8.5	8.9	4.4%	21.0	20.9
	Baccidal (Antibacterial agent)	0.4	0.3	0.3	0.3	▲8.7%	0.5	0.5
	Ketas (For bronchial asthma and cerebrovasculas disorders)	3.5	3.2	3.2	2.9	▲8.0%	5.9	6.2
	Aplace (Anti-ulcer agent)	1.5	1.3	1.2	1.0	▲13.1%	2.0	2.0
	Rocaltrol (Osteoporosis remedy)	1.4	1.2	1.1	1.0	▲11.7%	1.9	1.9
	Pentasa (Ulcerative colitis and Crohn's disease treatment)	3.0	3.1	3.6	4.0	10.3%	8.0	7.9
Sales of new ethical drugs (over seas)	Total	3.6	5.1	4.2	2.2	▲47.0%	4.9	4.9
	Gatifloxacin ( Bulk · Royalty )	3.0	4.8	3.5	1.8	▲49.0%	3.3	2.5
	Norfloxacin ( Bulk · Royalty )	0.6	0.2	0.2	0.2	1.9%	0.3	0.3
	Foreign sales ratio (%)	11.9%	16.7%	12.6%	6.3%	—	6.4%	6.5%
Consumer Healthcare business	Milton (Effervescent disinfectant)	1.4	1.2	1.1	1.0	▲9.5%	2.0	2.2

# Financial summary (Consolidated)



Your health is Kyorin's mission.

( Units: ¥ millions )

	9 / 04	9 / 05	9 / 06	3 / 06	3 / 07 (forecast)	3 / 07 (originally expected)
Sales (Exports)	31,056 (5,172)	33,511 (4,206)	35,093 (2,246)	74,054 (8,593)	76,700 (4,900)	75,600 (4,900)
COGS Ratio to sales(%)	11,311 (36.4%)	11,450 (34.2%)	14,513 (41.4%)	26,515 (35.8%)		
SGA Ratio to sales(%)	18,149 (58.5%)	19,655 (58.6%)	18,639 (53.1%)	38,549 (52.1%)		
R&D expense Ratio to sales(%)	5,972 (19.2%)	6,001 (17.9%)	3,982 (11.3%)	10,107 (13.6%)	8,900 (11.6%)	10,200 (13.5%)
Operating profit Ratio to sales(%)	1,595 (5.1%)	2,406 (7.2%)	1,940 (5.5%)	8,989 (12.1%)	6,300 (8.2%)	5,700 (7.5%)
Recurring profits Ratio to sales(%)	1,974 (6.4%)	2,753 (8.2%)	2,061 (5.9%)	9,465 (12.8%)	6,700 (8.7%)	6,400 (8.5%)
Net profit Ratio to sales(%)	1,307 (4.2%)	1,459 (4.4%)	833 (2.4%)	5,228 (7.1%)	3,600 (4.7%)	3,500 (4.6%)
EPS (¥)	17.59	19.65	11.21	69.74	48.41	47.07
Capital	4,317	4,317	700	4,317		
Assets	118,558	116,566	117,915	121,044		
Shareholders' equity	91,460	91,483	-	94,752		
<b>Total equity</b>	-	-	94,993	-		
BPS (¥)	1,230.45	1,231.80	1,268.91	1,275.15		
ROE (%)	1.4%	1.6%	0.9%	5.6%		
Equity ratio (%)	77.1%	78.5%	80.0%	78.3%		
Employee	1,700	1,947	1,927	1,823人		
Capital expenditure	3,281	982	1,223	4,605	2,600	3,400
Depreciation expense	1,794	1,660	2,304	3,646	4,600	4,700

\*Consolidated financial results until September 30, 2005 are for Kyorin Pharmaceutical Co., Ltd.

Consolidated financial results until September 30, 2006 and Forecasts for the year ending March 31, 2007 apply to Kyorin Co., Ltd.

# P&L summary : Parent-1(Kyorin pharmaceutical)

( Units: ¥ millions )

	Sep/05 Interim term		Sep/06 Interim term			
	actual	% sales	actual	% sales	YoY	Amt chg
<b>Sales</b>	<b>31, 609</b>	100.0%	<b>30, 268</b>	100.0%	▲4.2%	▲1, 341
<b>Sales of new ethical drugs</b>	<b>29, 948</b>	94.7%	<b>28, 700</b>	94.8%	▲4.2%	▲1, 247
<b>Japan</b>	<b>25, 904</b>	81.9%	<b>26, 477</b>	87.5%	2.2%	572
<b>Overseas</b>	<b>4, 043</b>	12.8%	<b>2, 223</b>	7.3%	▲45.0%	▲1, 820
<b>Generic drugs</b>	<b>175</b>	0.6%	<b>191</b>	0.6%	9.2%	16
<b>Consumer healthcare business</b>	<b>1, 486</b>	4.7%	<b>1, 376</b>	4.5%	▲7.4%	▲109

<b>Net sales</b>		¥30.3 billion	<b>Change</b>	( -1.3 )
<b>Sales of new ethical drugs in Japan</b>		¥26.5 billion		( +0.6 )
	Sep/05 Interim term	Sep/06 Interim term		
• Kipres	6.1	6.9		(+0.8)
• Mucodyne	8.5	8.9		(+0.4)
• Pentasa	3.6	4.0		(+0.4)
<b>Sales of new ethical drugs overseas</b>		¥2.2 billion		( -1.8 )
• Gatifloxacin	3.5	1.8		(-1.7)
* Tequin (BMS) Sales discontinued				
<b>Generic drugs</b>		¥0.2 billion		( ± 0 )
<b>Consumer healthcare business</b>		¥1.4 billion		( -0.1 )
• Milton	1.1	1.0		(-0.1)

# P&L summary : Parent-2(Kyorin pharmaceutical)



( Units: ¥ millions )

	Sep/05 Interim term		Sep/06 Interim term			
	actual	% sales	actual	% sales	YoY	Amt chg
Sales	31,609	100.0%	30,268	100.0%	▲4.2%	▲1,341
COGS	10,100	32.0%	11,385	37.6%	12.7%	1,285
Gross profit	21,509	68.0%	18,882	62.4%	▲12.2%	▲2,626
SG&A (of which R&D)	19,282 (5,979)	61.0% 18.9%	17,110 (3,808)	56.5% 12.6%	▲11.3% (▲36.3%)	▲2,172 (▲2,170)
Operating profit	2,226	7.0%	1,772	5.9%	▲20.4%	▲454
Non-op income	328	1.1%	452	1.5%	37.8%	124
Non-op expense	177	0.6%	558	1.9%	215.3%	381
Recurring profit	2,378	7.5%	1,666	5.5%	▲29.9%	▲711
Extraordinary profits	32	0.1%	139	0.4%	329.6%	106
Extraordinary losses	75	0.2%	42	0.1%	▲43.4%	▲32
Pretax profit	2,335	7.4%	1,762	5.8%	▲24.5%	▲572
Corporate, inhabitants and enterprise taxes	35	0.1%	578	1.9%	1,515.7%	543
Tax adjustments	1,121	3.6%	230	0.7%	▲79.5%	▲891
Net profit	1,178	3.7%	953	3.2%	▲19.1%	▲224

**Cost of sales ratio: up 5.6 percentage points  
(32.0% 37.6%)**

\* Factors for increase: Revision of Price Standard for Ethical Drugs, increase in depreciation costs associated with startup of new Noshiro pharmaceutical plant, etc.)

**R&D ratio: down 6.3 percentage points  
(18.9% 12.6%)**

\* R&D expenses fell from ¥6.0 billion to ¥3.8 billion, a decline of ¥2.2 billion.

**SG&A expenses ratio  
(excluding R&D expenses)**

**:up 1.8 percentage point (42.1% 43.9%)**

\* Factors for increase: Increase in S&GA expenses ratio as overseas sales dropped.

**Operating income ¥1.8billion**

\* The operating income margin down 1.1 percentage points, to 5.9%.

**Net income ¥1.0 billion**

# BS summary : Parent(Kyorin pharmaceutical)

( Units: ¥ millions )

	Mar/06		Sep/06		
	actual	%total	actual	%total	Amt chg
<b>Current assets</b>	<b>50,721</b>	<b>45.3%</b>	<b>47,088</b>	<b>43.5%</b>	<b>▲3,633</b>
Cash, deposits	10,754		6,540		
Accounts receivable	23,862		22,659		
Inventory	12,108		13,836		
Other	3,995		4,050		
<b>Fixed assets</b>	<b>61,256</b>	<b>54.7%</b>	<b>61,164</b>	<b>56.5%</b>	<b>▲92</b>
Tangible assets	18,636		18,274		
Intangible assets	4,552		3,777		
Investments	38,068		39,112		
<b>Current liabilities</b>	<b>13,677</b>	<b>12.2%</b>	<b>12,046</b>	<b>11.1%</b>	<b>▲1,631</b>
Notes payable	1,224		1,413		
Trade accounts payable	2,803		4,544		
Other	9,649		6,088		
<b>Non-current liab.</b>	<b>5,774</b>	<b>5.2%</b>	<b>4,729</b>	<b>4.4%</b>	<b>▲1,045</b>
<b>Total liabilities</b>	<b>19,452</b>	<b>17.4%</b>	<b>16,775</b>	<b>15.5%</b>	<b>▲2,677</b>
Owner's equity	91,456	81.7%	90,211	83.3%	▲1,245
Net unrealized gain and translation adjustments	1,068	0.9%	1,265	1.2%	196
<b>Total equity</b>	<b>92,525</b>	<b>82.6%</b>	<b>91,476</b>	<b>84.5%</b>	<b>▲1,048</b>
<b>Total liabilities and equity</b>	<b>111,978</b>	<b>100.0%</b>	<b>108,252</b>	<b>100.0%</b>	<b>▲3,725</b>

- Current assets(down ¥3,633 million yoy)
  - Cash,deposits (down ¥4,214 million yoy)
  - Accounts receivable (down ¥1,202 million yoy)
  - Inventory(up ¥1,728 million)
- Fixed assets (down¥92 million yoy)
  - Tangible assets(down ¥361 million yoy)
  - Intangible assets(down ¥775 million yoy)
  - Investments (up ¥1,044 million yoy)
- Current liabilities (down ¥1,631 million yoy)
  - Notes payable(up ¥188 million yoy)
  - Trade accounts payable(up ¥1,740 million yoy)
  - Other (down ¥3,561 million yoy)
- Non-current liab (down ¥1,045 million yoy)

# Financial summary :Parent(Kyorin pharmaceutical)



( Units: ¥ millions )

	9 / 03	9 / 04	9 / 05	9 / 06	3 / 06	3 / 07 (forecast)	3 / 07 (originally expected)
Sales (Exports)	30,137 (3,672)	30,423 (5,172)	31,609 (4,043)	30,268 (2,223)	67,357 (8,331)	65,400 (4,600)	64,500 (4,600)
COGS Ratio to sales(%)	9,899 (32.8%)	10,830 (35.6%)	10,100 (32.0%)	11,385 (37.6%)	21,821 (32.4%)		
SGA Ratio to sales(%)	16,854 (55.9%)	17,999 (59.2%)	19,282 (61.0%)	17,110 (56.5%)	36,762 (54.6%)		
R&D expense Ratio to sales(%)	3,577 (11.9%)	5,972 (19.6%)	5,979 (18.9%)	3,808 (12.6%)	10,013 (14.9%)	8,400 (12.8%)	9,800 (15.2%)
Operating profit Ratio to sales(%)	3,383 (11.3%)	1,593 (5.2%)	2,226 (7.0%)	1,772 (5.9%)	8,773 (13.0%)	5,700 (8.7%)	5,400 (8.4%)
Recurring profits Ratio to sales(%)	3,291 (11.0%)	1,790 (5.9%)	2,378 (7.5%)	1,666 (5.5%)	8,377 (12.4%)	5,800 (8.9%)	5,800 (9.0%)
Net profit Ratio to sales(%)	4,614 (15.3%)	1,114 (3.7%)	1,178 (3.7%)	953 (3.2%)	4,771 (7.0%)	3,500 (5.4%)	3,100 (4.8%)
EPS (¥)	53.60	14.99	15.86	12.84	63.64	47.13	41.74
Capital	4,317	4,317	4,317	4,317	4,317	4,317	4,317
Assets	137,391	116,652	107,014	108,252	111,978		
Shareholders' equity	108,337	89,957	89,516	-	92,525		
<b>Total equity</b>	-	-	-	91,476	-		
BPS (¥)	1,258.43	1,210.17	1,205.25	1,231.71	1,245.22		
ROE (%)	4.3%	1.2%	1.3%	1.0%	5.3%		
Equity ratio (%)	78.9%	77.1%	83.6%	84.5%	82.6%		
Employee	1,717	1,646	1,633	1,524	1,502		
Capital expenditure	3,564	3,281	962	967	4,455	1,500	1,800
Depreciation expense	1,655	1,789	1,553	2,074	3,307	4,200	4,300

# Financial Results for the FY06 (first half)

( Units: ¥ billions )

Kyorin pharmaceutical	First half of FY2005	First half of FY2006
Sales	31.6	30.3
Operating profit	2.2	1.8
Net profit	1.2	1.0

Toyo Pharmar	First half of FY2005	First half of FY2006
Sales	1.2	3.2
Operating profit	0.2	0
Net profit	0.1	0

Dr.Program	First half of FY2005	First half of FY2006
Sales	—	1.2
Operating profit	—	0.1
Net profit	—	0.1

Period subject to consolidation FY2005

		First half of FY2005
Toyo Pharmar	P / L	From June to July(two months )
	B / S	
Dr.Program	P / L	-
	B / S	

# Financial Results Forecast for the FY06

( Units: ¥ billions )

Kyorin pharmaceutical	3 / 06	3 / 07 (forecast)	3 / 07 (originally expected)
Sales	67.4	65.4	64.5
Operating profit	8.8	5.7	5.4
Net profit	4.8	3.5	3.1

Toyo Pharmar	1 / 06 ( Eight months of revenue)	1 / 07 (forecast)	1 / 07 (originally expected)
Sales	4.4	7.3	7.2
Operating profit	0.3	0.2	0.2
Net profit	0.2	0	0.1

Dr.Program	1 / 06 ( Seven months of revenue )	1 / 07 (forecast)	1 / 07 (originally expected)
Sales	0.8	2.5	2.1
Operating profit	0	0.3	0.1
Net profit	0	0.1	0

Period subject to consolidation FY2005

		First half of FY2005	Second half of FY2005
Toyo Pharmar	P / L	From June to July(two months )	From August to January(six months )
	B / S		
Dr.Program	P / L	-	From July to January(seven months )
	B / S		