## **FY 2021 Financial Results**

Ended March 2022

May 12, 2022
KYORIN Holdings, Inc.
Representative Director, President and Chief Executive Officer
Yutaka Ogihara





## **Outline of Consolidated Financial Results**

**Trends of mainstay products** 

**Consolidated Financial Forecast** 

**Status of R&D Pipeline** 

Initiatives toward realization
of the long-term vision "HOPE 100"
Medium-Term Business Plan "HOPE 100-Stage3-"(Fiscal Year 2020~2023)

Renovation the group structure



## **Outline of Consolidated Financial Results**

## **Breakdown of Gain and Loss**



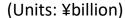
(Units: ¥billion)

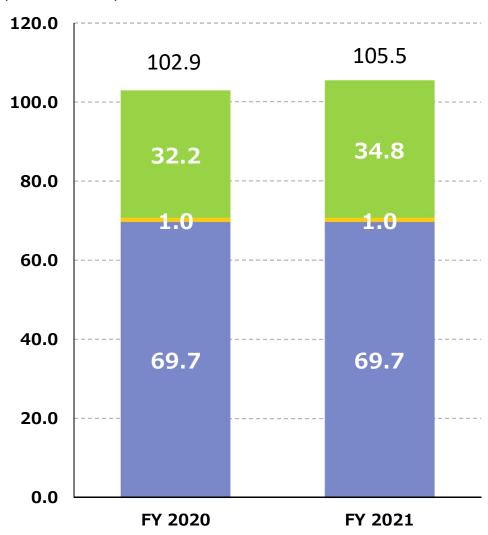
						(OTIICS: +DIIIIOTI)
		FY2020	FY2021	Year-o Change	Year-on-year Change Change (%)	
				Change	Change (70)	Change
Net Sales		102.9	105.5	n/a	n/a	+2.9
	New ethical drugs, etc. (Japan)	69.7	69.7	n/a	n/a	+1.1
	New ethical drugs (Overseas)	1.0	1.0	n/a	n/a	+0.2
	Generic drugs	32.2	34.8	n/a	n/a	+1.7
Cost of sales		51.3	56.1	n/a	n/a	-
SG&A (R&D)		45.8 (9.7)	44.4 (8.9)	n/a (-0.8)	n/a (-8.3)	- (-0.3)
Operating profit		5.8	5.0	-0.8	-13.5	+1.7
Ordinary profit		6.4	5.6	-0.8	-13.6	+1.8
Profit attributable to owners of parent		6.1	3.9	-2.2	-35.9	+1.2

<sup>\*</sup> From the beginning of March 2022, "Accounting Standards for Revenue Recognition" (ASBJ Statement No.29, Mar 31, 2020) etc. have been applied and the revenue recognition standards for the current year is different from the previous year. Therefore the amount of increase / decrease compared to the current year or change rate of year on year are not shown. There is no impact on operating loss, ordinary income and net income.

## Highlights of Business Performance (1/3)







#### New ethical drugs, etc. (Japan): sales remained flat

#### [Reason of increase]

- New drugs (Dezalex, Beova, Lasvic) grew
- Increase in sales of long-listed products (Pentasa, Mucodyne etc.)

#### [Reason of decrease]

 Decrease in sales of out-licensing product and income of lump-sum payment for out licensing products

#### New ethical drugs (Overseas): sales remained flat

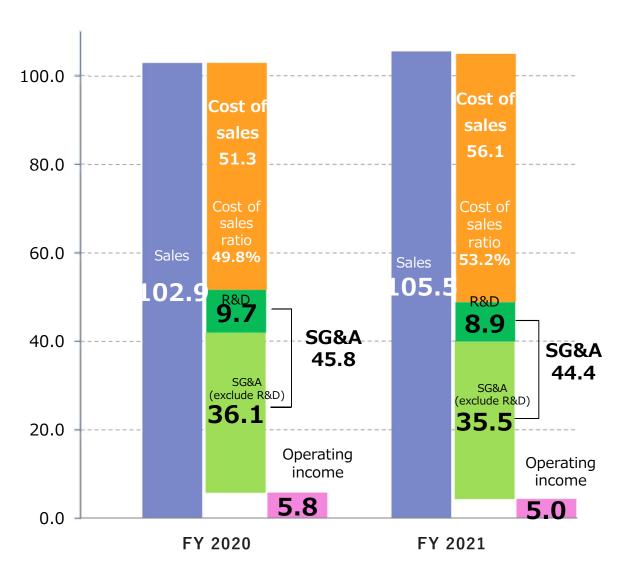
 Upfront of payment for Lascufloxacin (out-licensing to Chinese company)

#### **Generic drugs: sales increased**

- Sales increase in Kipres AG etc.
- New generic drugs in FY 2021 contributed to sales

## Highlights of Business Performance (2/3)





#### **Net sales increased**

#### Cost of sales ratio increased

[Reason of decrease]

- Sales of new drugs increased Reasons of increase
- Impact of NHI drug price revision(KYORIN Pharmaceutical : 6%range)
- Sales of generic drugs increased

#### **Gross profit decreased**

#### **SG&A** cost decreased

- Cost of R&D cost decreasedUpfront payment for AKP-009 in FY2020
- SG&A (excluding R&D) decreased
   Upfront payment for Lyfnua
   Cost reduction, Applied to accounting standards for revenue recognition

#### Operating income decreased

## Highlights of Business Performance (3/3)



(Units: ¥billion)

		FY2020	FY2021	Year	-on-year	vs forecast (announced on May 11, 2021)
		112020	112022	Change	Change (%)	Change
Net Sales		102.9	105.5	n/a	n/a	+2.9
	New ethical drugs, etc. (Japan)	69.7	69.7	n/a	n/a	+1.1
	New ethical drugs (Overseas)	1.0	1.0	n/a	n/a	+0.2
	Generic drugs	32.2	34.8	n/a	n/a	+1.7
Cost of sales	S	51.3	56.1	n/a	n/a	-
SG&A (R&D)		45.8 (9.7)	44.4 (8.9)	n/a (-0.8)	n/a (-8.3)	- (-0.3)
Operating profit		5.8	5.0	-0.8	-13.5	+1.7
Ordinary profit		6.4	5.6	-0.8	-13.6	+1.8
Profit attrib parent	utable to owners of	6.1	3.9	-2.2	-35.9	+1.2

#### [Difference from original Forecast (Announce on May 11, 2021)]

Net sales: Sales of long-listing products and generic drugs increased due to effect by short supply triggered by quality violation stemming from several generic companies. Operating profit: Gross profit increased owing to better than expected sales of new ethical drugs etc. (Japan) and generic drugs. On the other hand, operating profit exceed forecast owing to being in line for SG&A expenses (including R&D expenses). R&D ¥8.9 bln (Forecast ¥ 9.2bin)

## FY2021 Main Product Sales Update



(Units: ¥billion)

		FY2020 <b>FY2021</b>		Year-o	vs Forecast	
		112020 F12021	112021	Change	Change (%)	(announced on May 22, 2021)  Change
	Flutiform (Combination drug for asthma treatment)	13.3	12.6	-0.7	-5.5	-1.3
	Desalex (Antiallergic Agent)	5.7	7.1	+1.4	+24.0	-0.1
	Beova (KYORIN) (β3 adrenergic receptor agonist overactive bladder therapeutics )	7.3	8.6	+1.3	+17.8	0
	Lasvic (New quinolone synthetic antibacterial agent)	0.9	1.8	+0.9	+111.3	-1.0
New	Pentasa (Ulcerative colitis and Crohn's disease treatment)	12.8	14.0	+1.2	+9.4	+2.3
ethical drugs, etc.	Kipres (Leukotriene Receptor Antagonist)	8.3	8.4	+0.1	+1.4	+1.5
(Japan)	Mucodyne (Mucoregulant)	3.3	3.5	+0.2	+5.6	+0.6
	Nasonex (Spray type allergic rhinitis remedy)	2.8	2.4	-0.4	-14.2	+0.6
	Uritos (KYORIN) (Overactive bladder))	2.3	1.3	-1.0	-44.7	+0.3
	Milton (Disinfectant)	2.1	2.1	0	-3.9	-0.1
	Rubysta (Disinfectant)	2.0	2.1	+0.1	+2.5	0
	Montelukast tablets "KM"  (Leukotriene Receptor Antagonist)	10.8	12.2	+1.4	+12.7	+3.0
Generic drugs	Mometasone Nasal 50mg "KYORIN" Spray type allergic rhinitis remedy)	3.8	3.6	-0.2	-5.3	+0.1
	Imidafenacin tablets & OD"KYORIN" (Overactive bladder)	0.7	0.8	+0.1	+3.1	+0.1

## Impact of a Fire at Nishinihon Delivery Center



#### **Occurrence Status**

Date and time of Fire: November 29, 2021 at 8:50 am

Place: Hitachi Transport System West Japan Co., Ltd. (Konohana-ku, Osaka Japan)

#### **Damages and Impact on Product Supply**

Due to the inventory storage status of KYORIN Pharmaceutical and KYORIN Rimedio products,

there was no significant impact on product supply

\*Products to Nishinihon area were shipping from Higashinihon delivery center (Kazo-shi SAITAMA)

Consideration for establishment of new Nishinihon delivery center is ongoing

#### **Impact on Operating Results**

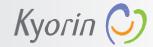
The impact of this event on operating results in FY2021 is negligible.

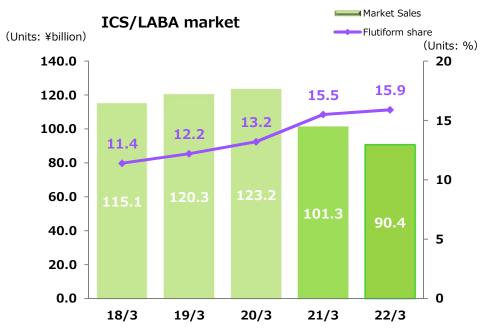
Negotiation for compensation payment is ongoing.



## **Trends of Mainstay Products and Generic Drugs**

### Flutiform (Anti-asthmatic)





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¥101.3 bln (Mar 2021 MAT)  $\Rightarrow$  ¥90.4 bln (Mar 2022 MAT)\*1

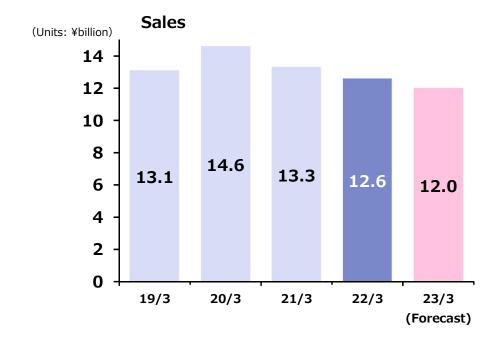
- Impact of NHI drug price revision and expansion of triple therapy
- Launch generic drug of competitor

#### ► Share of Flutiform sales : Expanded 0.4%

15.5% (Mar 2021 MAT)  $\Rightarrow$  15.9%(Mar 2022 MAT)\*1

#### ► Medium to long-term market outlook

Shrinking market due to NHI drug price revision and launch generic drug



#### Status in FY 2021

- Appeal the utility of aerosol formulations
- Penetrate pediatric indications and increase market share
- Information activity accreting to "Practical guideline for Asthma management"

#### Effort for FY 2021

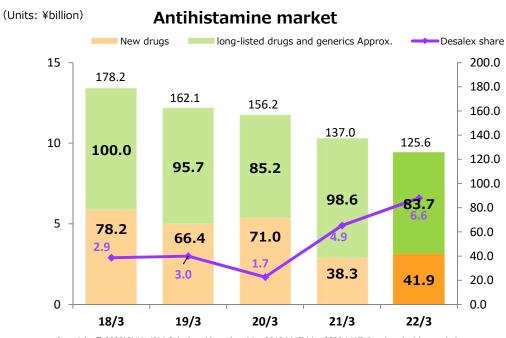
Rate for NHI drug price revision on Apr 2022 : ▲6.19%

- Appeal the utility of aerosol formulations. Aerosol formulation suitable for patients with weak inspiration
- Penetrate pediatric indications and increase market share
- Increase market share (quantity basis)

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## **Desalex (Antiallergic Agent)**







#### Antihistamine Market: Shrink 8.3%

¥137.0 bln(Mar 2021 MAT) ⇒ ¥125.6 bln(Mar 2022 MAT)\*1

- Shrinking market due to NHI drug price revision and launch generic drug
- Market (>age 12) ¥110.0bln (our forecast)

#### Share of Desalex sales

 $4.9\% \, (Mar \, 2021 \, MAT) \implies 6.6\% \, (Mar \, 2022 \, MAT)^{*1}$ 

Dec 2018 single month : 6.3% (Before supply suspension)

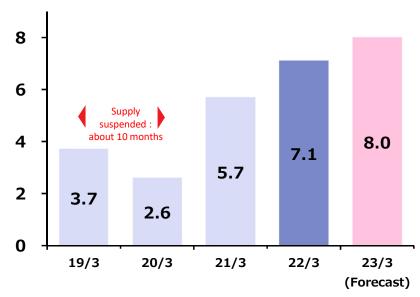
⇒ Mar 2022 single month: 8.6%\*2

#### Medium to long-term market outlook

#### Shrinking market due to NHI drug price revision and launch generic drug

(Units: ¥billion)

## Sales



#### Status in FY 2021

- Prescription in otolaryngology: No.2
- Focus on acquiring prescriptions in internal medicine

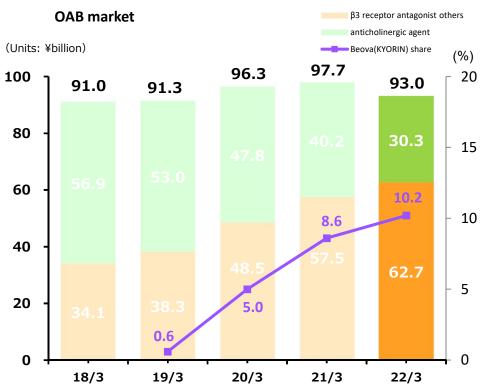
#### Effort for FY 2022

Rate for NHI drug price revision on Apr 2022 : ▲9.62%

- Aim to be first line treatment as effective and usability drug Usability: less sleepiness, no-limitation for drive, administration with or without meals
- Aim to be No.1 prescription in otolaryngology

## Beova (OAB)





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#### OAB market: Shrink 4.8%

¥97.7bln (Mar 2021 MAT) ⇒ ¥93.0bln (Mar 2022 MAT) \*

- Impact of NHI drug price revision and launch for generic drug (anticholinergic agent)
- Market expansion β3 adrenergic receptor agonist market of 9.0%

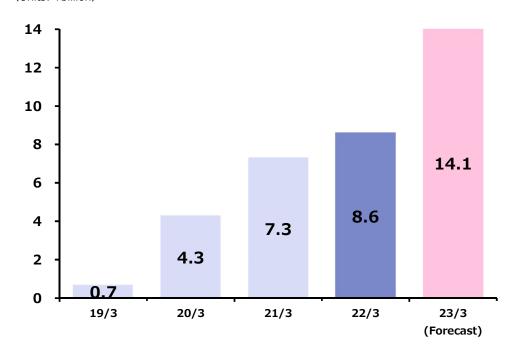
#### Share of Beova (KYORIN) sales: Expand 1.6%

8.6% (Mar 2021 MAT) ⇒ 10.2% (Mar 2022 MAT)\*

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#### Sales

(Units: ¥billion)



#### Status in FY2021

- Contribute to urology together with Zymso
- Enhancement facilities at each OEM manufacture and efforts for launch new manufacturing sites towards removal shipping adjustment

#### Effort for FY 2022

Rate for NHI drug price revision on Apr 2022 : ▲4.57%

- Removal of shipping adjustment scheduled in August
- Aim to establish evaluation of Beova as first line treatment for OAB



## Removal of shipping adjustment is scheduled in August 2022

## Building of production system for stable supply

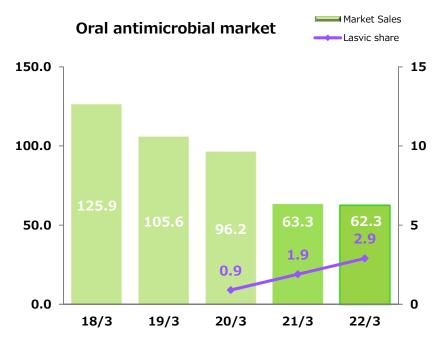
- Forecast for removal of shipping adjustment in August 2022 by enhancement facilities at each OEM manufacture and efforts for launch second source (new manufacturing sites) towards removal of shipping adjustment
- Aim to establish supply capacity more than three times of both sales of two companies

## **Cost reduction and further efforts**

- Successful achievement of the cost reduction for Beova in FY2021 by the scale-up process and launch of the second source
- Aim to further cost saving of Beova, as main product to support medium-term growth

## Lasvic (New quinolone synthetic antibacterial agent)





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#### Oral antimicrobial market: Shrink 1.7%

¥63.3bln (Mar 2021 MAT) ⇒ ¥62.3bln (Mar 2021 MAT)\*

Promoting for appropriate use against AMR and reducing the number of patients due to infection prevention measure under Covid-19

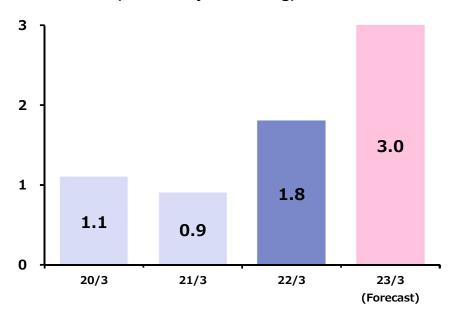
Share of Lasvic sales: Expand 1.0%

1.9% (Mar 2021 MAT) ⇒ 2.9% (Mar 2022 MAT)\*

#### Medium to long-term market outlook

Expect to tend to be slightly shrink market of oral antimicrobial market in respiratory and otology

#### Sales (include injection drug)



#### Status in FY2021

- Tablets: aim to maximize product penetration Injection: aim for early adoption and widespread use
- Out-licensing to Chinese company (Nanjing Neiwa Faith Co., Ltd.)

#### Effort for FY2022

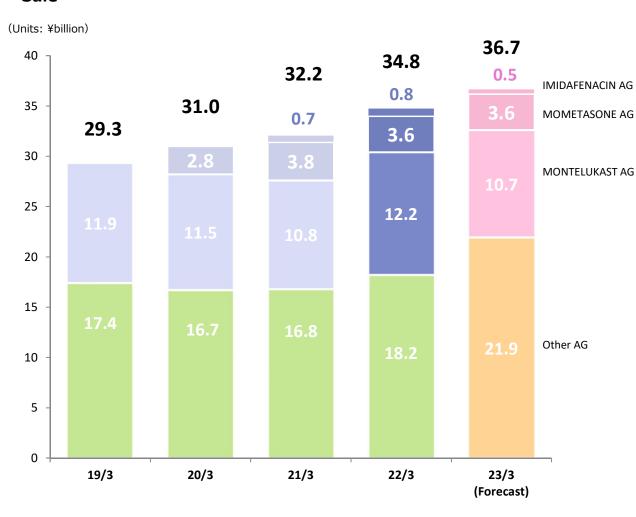
Rate for NHI drug price revision on Apr 2022 : ▲3.18%

Aim to be first line treatment for old people/patients with disease

### **Status of Generic Drugs**



#### Sale



#### > Status in FY2021

- Montelukast AG, Mometasone AG, Imidafenacin AG maintain the market share of more than 50% in the GE market
- Released in June 2021: 3 ingredients 5 items
  - Eszopicione tablets 1mg/2mg/3mg
  - Epinastine Hydrochloride Ophthalmic solution 0.5%
  - Tadalafil Tablets 20mg AD
- Released in December 2021: 2 ingredients 4items
  - Levetiracetam Tablets 250mg/500mg/DS50%
  - Olopatadine Ophthalmic Solution 0.1%

#### Effort for FY2022

- Expand sales of strategic products and supplementary items
- ◆Contribution of launched items in FY2021 through the year

Released in June 2021: 1 ingredients 3 items

●Promotion of AG strategy Aim to maintain market share of more than 50% for Montelukast AG, Mometason AG and Imidafenacin AG in the GE market



## **Consolidated Financial Forecast FY2022**

#### **Consolidated Financial Forecast FY2022**



(Unit: ¥billion)

					(Unit: #t
		FY2021	FY2022	Year	-on-year
		FYZUZI	FYZUZZ	Change	Change (%)
Net Sales		105.5	112.0	+6.5	+6.1
	New ethical drugs, etc. (Japan)	69.7	74.5	+4.8	+6.8
	New ethical drugs (Overseas)	1.0	0.7	-0.3	-32.2
	Generic drugs	34.8	36.7	+1.9	+5.5
Cost of sales		56.1	-	-	-
SG&A		44.4	-	-	-
(R&D)		(8.9)	(10.9)	(+2.0)	(+22.5)
Operating profit		5.0	5.5	+0.5	+9.8
Ordinary profit		5.6	6.0	+0.4	+7.7
Profit attrib	utable to owners	3.9	4.5	+0.6	+14.4

#### [Key factors for Increase/decrease (Year-on-Year)]

Net sales: The sales of new ethical drugs (Japan) are expected to increase due to expansion of sales of new drugs by remove shipping adjustment in August 2022 and launch for Lyfnua etc. GE launched in FY2021 expected to contribute in sales increase.

Operating profit: Gross profit increased although impact on NIH drug price revisions. Operating profit are expected to increase according to decrease SG&A expenses (excluding R&D expenses) but R&D expenses are increased.

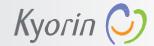
Cost of sales ratio: Increase about 0.5 points SG&A expenses(excluding R&D expenses): decrease about 2 points R&D: Increase ¥2bln (¥8.9bln to ¥10.9 bln)

## **Forecast of Mainstay Products Sales**



		FY2021	FY2021 <b>FY2022</b>		on-year (l	 Jnit: ¥billio
			(Forecast)	Change	Change (%)	_
	Flutiform (Combination drug for asthma treatment)	12.6	12.0	-0.6	-4.6	
	Desalex (Antiallergic Agent)	7.1	8.0	+0.9	+13.6	
	Beova(KYORIN) (β3 adrenergic receptor agonist overactive bladder therapeutics )	8.6	14.1	+5.5	+64.4	
	Lasvic (New quinolone synthetic antibacterial agent)	1.8	3.0	+1.2	+65.8	
	Lyfnua (Selective P2X3 receptor antagonist/refractory chronic cough)	-	0.5	+0.5	-	
New ethical drugs, etc.	Pentasa (Ulcerative colitis and Crohn's disease treatment)	14.0	12.5	-1.5	-9.9	
(Japan)	Kipres (Leukotriene Receptor Antagonist)	8.4	6.8	-1.6	-18.5	
	Mucodyne (Mucoregulant)	3.5	2.9	-0.6	-14.1	
	Nasonex (Spray type allergic rhinitis remedy)	2.4	1.8	-0.6	-23.3	
	Uritos (KYORIN) (Overactive bladder))	1.3	0.7	-0.6	-40.4	
	Milton (Disinfectant)	2.1	2.0	-0.1	+0.4	
	Rubysta (Disinfectant)	2.1	2.0	-0.1	-0.1	
		1	I	I	Ţ	
	Montercast tablets "KM"  (Leukotriene Receptor Antagonist)	12.2	10.7	-1.5	-11.7	
Generic drugs	Mometasone Nasal 50mg "KYORIN" Spray type allergic rhinitis remedy)	3.6	3.6	0	+0.1	
	Imidafenacin tablets & OD"KYORIN"  (Overactive bladder)	0.8	0.5	-0.3	-26.3	

#### **Shareholders Returns**



## Capital Policy

- While maintaining the sound financial base, we aim to improve the capital efficiency through growth investment and returns to shareholders
- We will maintain stable dividends taking DOE (Dividend on Equity ratio)
   into account

#### Dividend

	FY2019	FY2020	FY2021	FY2022 (Forecast)
Dividend per share (Yen)	<b>¥75</b> (Year-end ¥45)	<b>¥75</b> (Year-end ¥45)	<b>¥52</b> (Year-end ¥32)	<b>¥52</b> (Year-end ¥32)
Consolidated payout ratio	70.9%	71.1%	76.9%	67.2%

XThe year-end dividend of 32 yen in the fiscal year ended March 2022 will be decided at in the Board Meeting scheduled in May 20



## **Status of R&D Pipeline**

## **Status of R&D Pipeline**



Progress in FY2021

	Development code	ħΙ	PhⅡ	PhⅢ	Application	Approval/Launch
Docniratory	KRP-R120	Completed				
Respiratory	Lyfnua					Approval (MSD, Jan 2022)
Infections	KRP-A 218	(Apr 2021)				
Urology	Zymso					Launched (Apr 2021)
Orology	AKP-009		Competed (ASKA)**			

XASKA started an additional Ph I study to confirm the maximum effect at a higher dose

## [Licensed Compound / Program]

Compound/Code	Licensee	Stage	Features
KRP-203	Priothera	PhI	<ul> <li>Sphingosine-1-Phosphate receptor Agonist</li> <li>Target: AML patients undergoing HSCT</li> <li>Assignment of IP and drug substances (Sep. 2020)</li> </ul>
Compound for Sensorineural Hearing Loss	Otonomy	Non-clinical	<ul><li>"OTO-6XX" (Otonomy's development code)</li><li>License Agreement (Aug. 2020)</li></ul>

## **Status of R&D Pipeline in FY2022**



Plan in FY2022

	Development code	PhΙ	PhⅡ	PhⅢ	Application	Approval/Launch
Respiratory	KRP-R120	Completed	Planning for init	iating MRCT*		
Respiratory	Lyfnua tablets					Launched (Apr 2022)
Infections	KRP-A 218	(Apr 2021)				
Urology	AKP-009		Competed (ASKA)**			

<sup>\*</sup>Additional Ph I study to confirm the maximum effect at a higher dose has been completed (ASKA)

## [Licensed Compound]

Compound/Code	Licensee	Stage	Features
			Sphingosine-1-Phosphate receptor Agonist
KRP-203	Priothera	Ph I	Target: AML patients undergoing HSCT
	Triothera		<ul><li>Assignment of IP and drug substances (Sep. 2020)</li></ul>

<sup>□</sup> Compound for sensorineural healing loss was removed from the list since Otonomy (licensee) decided to discontinue the program for strategic reasons

<sup>\*</sup>MRCT: Multi-Regional Clinical Trials



Initiative toward Realization of the Long-term Vision "HOPE 100"



## **Statement**

# Realize growth trend by pursuing Kyorin's originality

## Business Strategy

- Shift to business based on the proposal of solutions and accelerate the growth of new drug groups
- Enhance pipeline to support medium-term growth
- Strengthen drug discovery capability to realize the creation of innovative new drugs
- Improve cost competitiveness
- Expand overseas revenue

## Organization Strategy

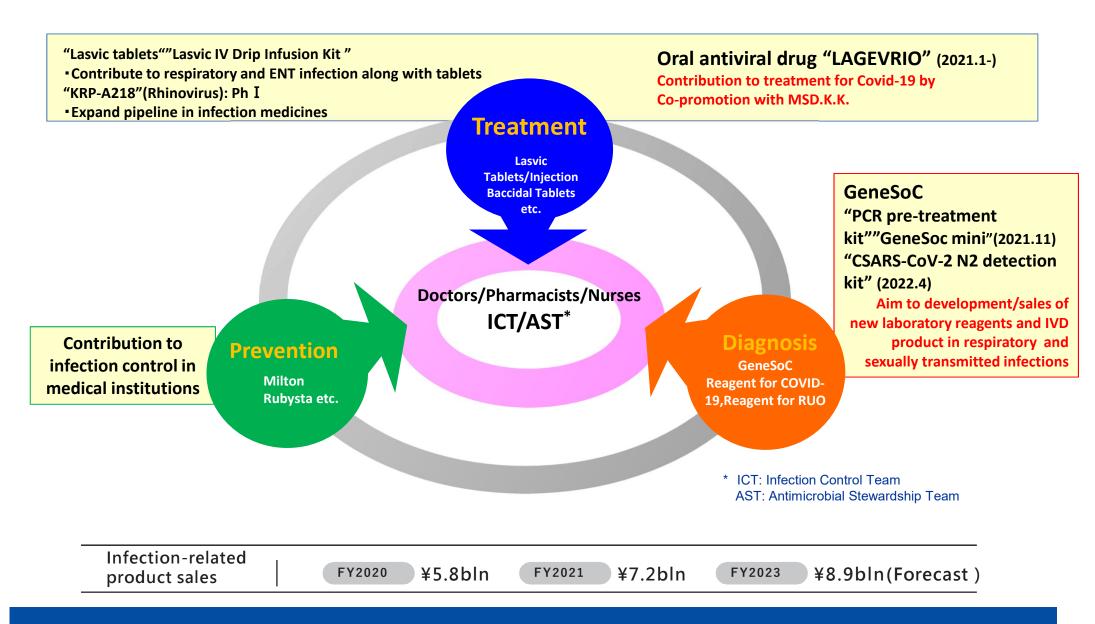
Aim to be the No. 1 company for career fulfillment

## Performance Targets

- Growth potential and profitability
- Capital policy and shareholder returns

#### **Solution Provision Activities in Infection Domain**





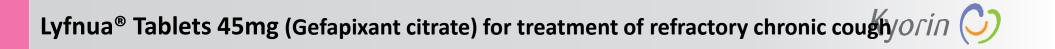
#### **Solution Provision Activities in Infection Domain**



## **Expansion of product portfolios**

Asthma	Flutiform/Kipres
Allergic rhinitis	Desalex/Kipres/Nasonex
COPD	Eklira
Infection in respiratory/otolaryngology	Lasvic
Disease in respiratory/otolaryngology	Mucodyne
Refractory chronic cough	Lyfnua

Promotion of comprehensive information activities in respiratory/otolaryngology



## Provide option for patients as only one drug for refractory chronic cough

Details	May 2019 Memorandum of understanding on marketing collaboration  Apr 2021 Exclusive distribution agreement in Japan  Apr 2022 List on the NHI drug price list			
Mode of action	P2X3 receptor antagonist			
Primary endpoint	Mode-Based Geometric Mean Ratio of 24-hour Coughs per Hour at Week 24/Baseline			
Secondary endpoint	Model-Based Geometric Mean Ratio of Awake Coughs Per Hour at Week 24/Baseline etc.			
Launch date	April 21, 2022			
Sale in the first year	¥0.5 bln			
Peak sales	¥16 bln (Estimated patients 190,000 in 10 <sup>th</sup> year)			



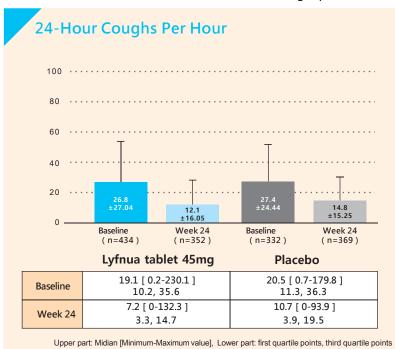
Establish Promotion of better understanding for product characteristic to respiratory specialists

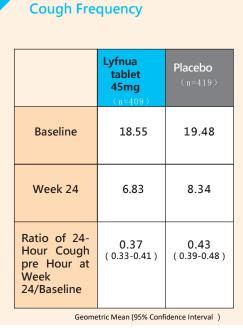
## **Selective P2X3 Receptor Antagonist/Refractory Chronic Cough**



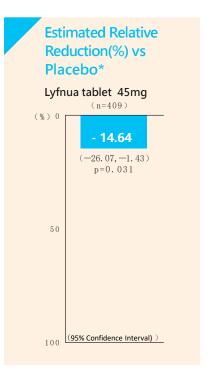
### Study Results of Phase 3 Study of Gafapixant (COUGH-2 Trial)

● Mode-Based Geometric Mean Ratio of 24-hour Coughs per Hour at Week 24/Baseline [Primary endpoint]





Geometric Mean 24-Hour



<sup>\*</sup>Estimated relative reduction (%) vs placebo was estimated by 100\*(exp(diff) -1), where diff was the difference provided by the analysis of the log transformed variable.

#### Safety [\*Primary endpoints]

		Lyfnua tablet 45mg	Placebo
Overall Number of Participants Analyzed		440	432
Adverse Event *	Number of Participants (%)	399(90.7)	349(80.8)
Adverse Drug Reaction (ADR)	Number of Participants (%)	312(70.9)	91(21.1)
Serious Adverse Event*	Number of Participants (%)	100(22.7)	25(5.8)

Most Common ADR: Dysgeusia 188 ( 42.7% ) Hypogeusia 57 (13.0% )

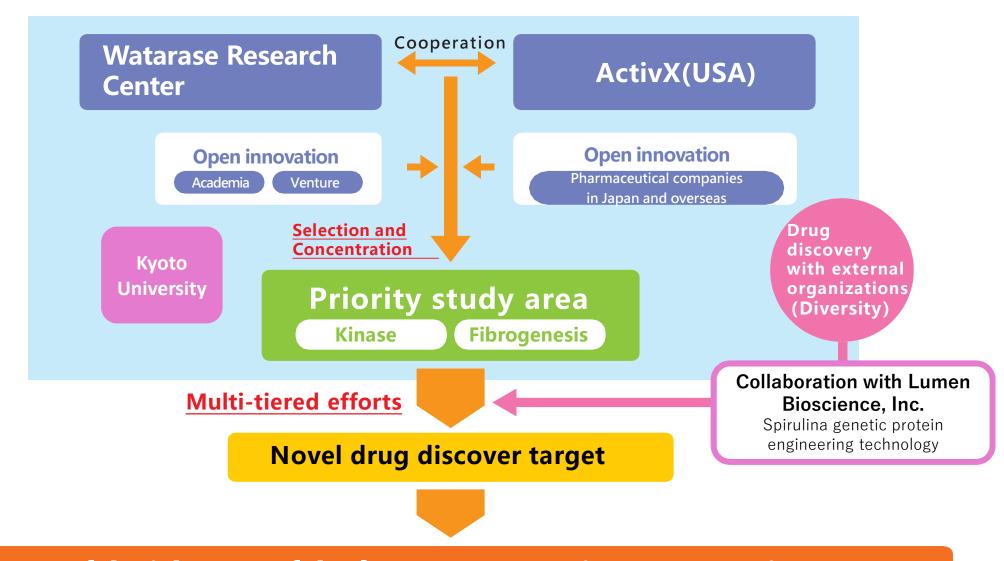
## Main Products' Medium-term Growth



## Aculeate new drugs group in Medium-team management plan"HOPE-100-Stage 3-"

<b>Product Name</b>	Current Status (FY2021)	Market Environment/Strategy	Vision
Flutiform	ICS/LABA Market ¥90bln Flutiform 15.9% Top Market Share 34%	<ul> <li>Market shrinks due to annual NHI Drug price revision and GE launch Impact</li> <li>Aim to establish a first-choice position for asthma treatment</li> </ul>	ICS/LAB combination drug Market share(quantity bais) 30%
Beova (KYORIN)	OAB ¥90bln Market 10.2% Top Market Share 46%	<ul> <li>Market remains flat due to decrease anticholinergic agent though expanded by b3 receptor agonist</li> <li>Removal of shipping adjustment scheduled in August</li> <li>Aim for a significant increase in peak sales</li> </ul>	Market share No.1
Desalex	Antihistamine ¥130bln Desalex 6.6% Top Market Share 17%	<ul> <li>Market shrinks due to annual NHI Drug price revision and GE launch Impact</li> <li>No.1 prescription acquisition rate in the field of otolaryngology</li> <li>Expand prescriptions in internal medicine</li> </ul>	Sales more than ¥10 bln
Lasvic (Oral)	Oral antibacterial Warket  Lasvic  Top Market Share  Ye00bln  2.9%  *1	<ul> <li>Market shrinks due to AMR and infection prevention</li> <li>Aim to maximize product penetration (Expand the number of prescriptions)</li> </ul>	Top sales in antibacterial agent
Lyfnua	Symptomatic patients for cough (adult) 11,000,000  Patients with chronic cough 2,500,000  Number of refractory chronic cough patients :400K-500K	<ul> <li>Provide option as only one drug for refractory chronic cough</li> <li>Establish Promotion of better understanding for product characteristic</li> </ul>	Sales more than ¥10 bln





Worldwide (world-class) Innovative Drug Discovery

#### **Progress of Research for Fibrosis**



## Enhancement of drug discovery targets by collaborations with academia

Progress in Department of Drug Discovery for Lung Diseases (Graduate school of Medicine, Kyoto University)

- Success to establish novel in vitro pulmonary fibrosis model\*
- Produce disease iPS cells and transgenic animal as new model for fibrosis
- Identify pharmacological targets for fibrosis
- Apply research capacity and technology: Collaboration with department of respiratory medicine

\*Kyoto University https://www.kyoto-u.ac.jp/ja/research-news/2021-11-19

https://www.kyoto-u.ac.jp/ja/research-news/2021-11-15-0

## Introduction of new modality and new technology

Collaboration with domestic/oversea companies for discovery in nucleic acid drug

## Promote drug discovery for fibrosis in modalities



## **Construction of the Takaoka New Plant**

Strengthen the supply capacity as the production of drugs increased



#### (Outline of the Takaoka Plant)

Location	IC Park 8, Takaoka-City, Toyama
Site Area	42,457 m <sup>2</sup>
Building	Three floors, Building area about 7,262 m <sup>2</sup> , Total floor area about 21,091 m <sup>2</sup>
Groundbreaking	August 2022
Completion	October 2023 (Scheduled)
Operation	April 2024 (Scheduled)
Investment	About 10 billion yen

- Production function of Inami which manufactures GE are transferred to Takaoka
- Product capacity of approximately 2 billion tablets (More than twice of Inami Plant)
- Significantly reduce CO2 emissions, actively utilize LNG and renewable energy

Building production system supplies stably and at low cost

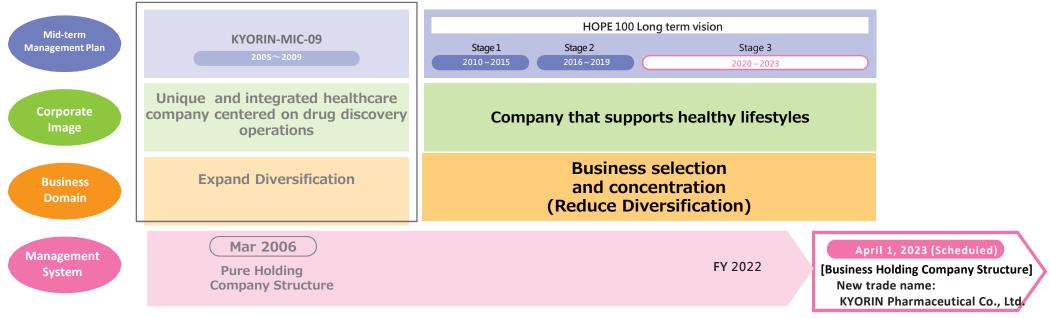


## Renovation the group structure

## Renovation the group structure



### Improve business promotion function and management efficiency



- Board of Directors resolution of merger and execution of the merger agreement (May 11, 2022)
- Change of trade name and Ordinary general meeting of shareholders for resolution of partial amendment to the article of incorporation (June 24, 2022 Scheduled)

Strongly promote the business with new drug business placed at the core of the group management



**Globally Recognized Company by Creating Innovative New Drugs** 

## Outline of Merger and Change of Trade Name



Date of merger April 1, 2023 (Scheduled)

Form of merger Absorption-type merger with KYORIN Holdings, Inc. as the surviving company

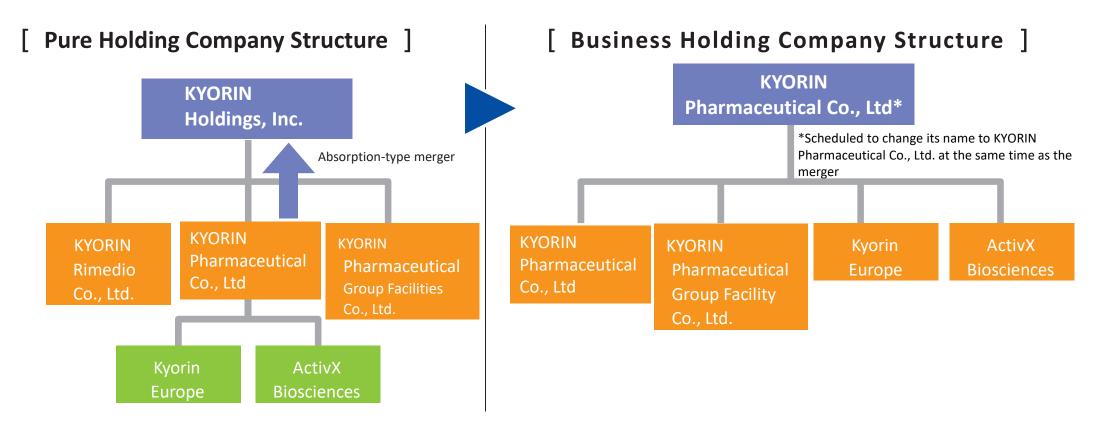
and KYORIN Pharmaceutical being dissolved

Effective Date to New Trade Name

April 1, 2023 (Scheduled)

Reason for change

Shift from a pure holding company structure to a business holding company structure, and Change trade name in order to inherit the drug discovery and the pharmaceutical business of KYORIN Pharmaceutical





## **Business strategy in FY 2022**

# Increase the "Speed"

#### **Disclaimer**



This material contains performance forecasts, goals and plans, and other forward-looking statements related to the Group. These statements are based on the judgment of the Group's assumptions and outlooks based on the information and forecasts available at the time of preparation of this material, and contain known or unknown risks and uncertainties. Therefore, due to various factors that may occur, the actual performance, progress / success / failure of the development and other insights may differ significantly from the description. It also contains information about medicines (including those under development), but the description is not for the purpose of advertising or medical advice.

