Financial Section

ANNUAL REPORT 2012

Year ended March 31, 2012 KYORIN Holdings, Inc.

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Disclaimer Regarding Forward-looking Statements

Statements made in this annual report with respect to KYORIN Holdings, Inc.'s forecasts, plans, strategies, and other statements other than those of historical facts are forward-looking statements about the future performance of the Company and its consolidated subsidiaries and are based on management's rational assumptions and beliefs in light of information currently available. As a consequence, readers should understand that, for a variety of reasons, actual results could differ materially from projections presented in this report. Key factors that could impact our results include, but are not limited to, economic conditions, social trends, competition from rival companies, laws and regulations, uncertainties in drug development, and exchange rate fluctuations.

Financial Analysis

- Consolidated net sales decreased 0.8% year on year to ¥103,232 million. Our pharmaceutical business in Japan was up slightly year on year, reflecting orders brought forward out of consideration of possible inventory shortages due to the Great East Japan Earthquake in March 2011. However, the generic drug, ethical drug sales overseas, over-the-counter drugs and others, and consumer healthcare (skincare) businesses were down year on year.
- Operating income amounted to ¥14,464 million, down 12.0% year on year. The main factor behind this decrease was a drop in gross profit of ¥208 million despite an effort to reduce cost of sales. Also selling, general and administrative (SG&A) expenses were higher, primarily because R&D expenses increased by 11.8% year on year.

Business Overview

The Kyorin Group comprises KYORIN Pharmaceutical Co., Ltd., which is mainly involved with the R&D, manufacture and sales of pharmaceuticals; KYORIN Rimedio Co., Ltd., which mainly manufactures and sells generic drugs; Dr. Program Co., Ltd., which mainly develops and sells skincare products; and KYORIN Medical Supply Co., Ltd., which is mainly involved in sales promotion, advertising planning and production, and the environmental hygiene business. These four companies operate under the Group holding company, KYORIN Holdings, Inc. ("the Company"). As the Group's controlling company, KYORIN Holdings is responsible for the business strategies of the overall Group, and strives to efficiently allocate and utilize management resources.

Industry Trends

In fiscal 2011, the Japanese economy got off to a challenging start mainly due to the Great East Japan Earthquake and the associated nuclear power station accident in March 2011, and the subsequent electric power supply instabilities. Although business conditions steadily recovered at the beginning of 2012, the future of the Japanese economy remains uncertain.

Under these circumstances, in the domestic pharmaceutical industry, where the core business of the Kyorin Group operates, the Japanese government continued to implement various policies designed to curtail spending on drugs, and there was intensified competition among medical companies. The consumer healthcare business faces a harsh environment due to the continued slump in consumer spending.

Net sales (Millions of yen) 120.000 104,069 103,232 99,764 90.889 81.070 90,000 60,000 30.000 0 2011 (FY) 2007 2008 2009 2010 Ethical drug sales in Japan (Ethical drug business) Ethical drug sales overseas (Ethical drug business) Generic drug business

Consolidated Operating Results

Net sales

In fiscal 2011, business performance was inflated by an increase in distributors' inventory at the end of fiscal 2011 due to orders that were brought forward during fiscal 2011 out of consideration of possible inventory shortages associated with the Great East Japan Earthquake. In reaction to this, ethical drug sales in Japan increased slightly by 0.8% to ¥85,995 million.

Sales increased of our principal new products including Kipres, a treatment for bronchial asthma and allergic rhinitis; Uritos, a treatment for overactive bladder; and Mucodyne, a mucoregulant. Sales decreased of Pentasa, a treatment for ulcerative colitis and Crohn's disease.

■ Consumer healthcare business

Sales of gatifloxacin ophthalmic solution (out-licensed to Allergan, Inc. (US)), a product for ethical drug sales overseas, decreased by 26.4% to ¥2,015 million.

Sales for generic drugs decreased 2.4% year on year to ¥8,656 million. The increased sales to insurance dispensing pharmacies, thanks to the implementation of measures to promote the use of generic drugs since fiscal 2010, were outweighed by lower sales for products manufactured under outsourcing contracts, and decreased sales at sales companies in the area affected by the Great East Japan Earthquake.

Sales in the consumer healthcare business (skincare and nonprescription drugs, etc.) decreased 8.5% year on year to ¥6,564 million. Sales of our core product, the Milton brand of baby bottle disinfectant, remained at the same level as the previous fiscal year due to bolstering of marketing capabilities within a stagnant economic situation. However, sales fell year on year at Dr. Program, which is engaged in a nanocapsule technology-based cosmetics husiness

As a result, overall net sales decreased 0.8% year on year to ¥103,232 million.

Summary of Consolidated Statements of Income

| | | | | Millions of yen |
|---|------------------|------------------|----------------|-----------------|
| | FY2010 | FY2011 | YoY change | YoY change (%) |
| Net sales | 104,069 | 103,232 | (837) | (0.8) |
| Cost of sales | 37,554 | 36,926 | (628) | (1.7) |
| Gross profit | 66,514 | 66,306 | (208) | (0.3) |
| SG&A expenses (Including R&D expenses) | 50,071 12,495 | 51,842 13,964 | 1,771 1,469 | 3.5 11.8 |
| Operating income | 16,443 | 14,464 | (1,979) | (12.0) |
| Other income | 769 | 879 | 110 | 14.3 |
| Other expenses | 102 | 67 | (35) | (34.3) |
| Income before income taxes | 17,136 | 15,262 | (1,874) | (10.9) |
| Net income | 10,927 | 9,231 | (1,696) | (15.5) |

Cost of sales ratio, SG&A expenses, and operating income

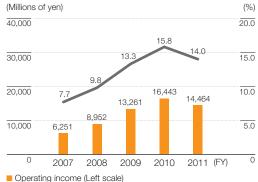
The cost of sales ratio decreased 0.3 of a percentage point year on year to 35.8%, due to lower cost of sales mainly reflecting increased sales of highmargin company products in ethical drugs, a rise in the production rates of plants, and lower manufacturing costs.

SG&A expenses increased 3.5% year on year to ¥51,842 million, mainly attributable to an increase in R&D expenses of ¥1,469 million (up 11.8%) in line with progress in the development pipeline. As a result, operating income decreased 12.0% year on year to ¥14,464 million. The operating income margin dropped 1.8 percentage points to 14.0%.

Net income and net income per share

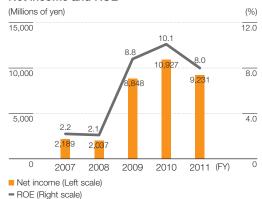
Net income decreased 15.5% year on year to ¥9,231 million mainly due to the recording of higher deferred income taxes resulting from the reversal of deferred tax assets in line with the corporate income tax rate reduction announced in December 2011. Net income per share decreased ¥15.5% from the previous fiscal year to ¥123.54.

Operating income and operating income margin

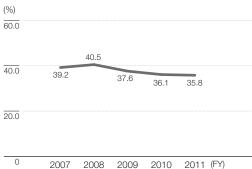


- Operating income margin (Right scale)

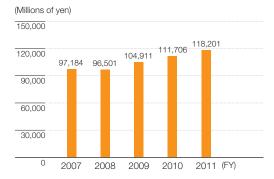
Net income and ROE



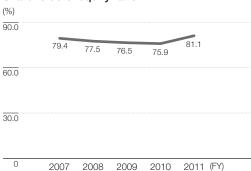
Cost of sales ratio



Net assets



Shareholders' equity ratio



Assets, Liabilities and Net Assets

At March 31, 2012, current assets had declined ¥4,577 million mainly due to decreases in cash and cash in banks and deferred tax assets. These decreases were partly offset by increases in notes and accounts receivable. Fixed assets rose ¥3,016 million mainly due to an increase in investment securities despite declines in property, plant and equipment, net, and deferred tax assets. As a result, total assets decreased ¥1,561 million from a year earlier to ¥145,673 million.

Liabilities at year-end were down ¥8,056 million to ¥27,471 million from the previous year-end. This was mainly due to decreases in notes and accounts payable, short-term bank loans, accrued income taxes, and accrued retirement benefits for employees.

Net assets at year-end amounted to ¥118,201 million, up ¥6,495 million from a year ago. This was mainly attributable to increases in retained earnings and in unrealized holding gain on securities.

As a result, the shareholders' equity ratio at year-end was 81.1%, up 5.2 percentage points from the previous fiscal year-end.

Return on Equity (ROE)

The Kyorin Group has established net sales and operating income as its performance targets, with the aim of achieving sustainable growth.

The Group recognizes that improving profitability and raising ROE is crucial to attaining those targets. In fiscal 2011, ROE was 8.0%, a figure the Group will seek to raise going forward.

Summary of Consolidated Balance Sheets

| | | | | Millions of yen |
|--|---------|---------|------------|-----------------|
| | FY2010 | FY2011 | YoY change | YoY change (%) |
| Current assets | 104,427 | 99,850 | (4,577) | (4.4) |
| Fixed assets | 42,806 | 45,822 | 3,016 | 7.0 |
| Total assets | 147,234 | 145,673 | (1,561) | (1.1) |
| Current liabilities | 30,421 | 23,385 | (7,036) | (23.1) |
| Long-term liabilities | 5,105 | 4,086 | (1,019) | (20.0) |
| Total liabilities | 35,527 | 27,471 | (8,056) | (22.7) |
| Shareholders' equity | 112,076 | 117,931 | 5,855 | 5.2 |
| Total accumulated other comprehensive income | (370) | 269 | 639 | _ |
| Net assets | 111,706 | 118,201 | 6,495 | 5.8 |
| Total liabilities and net assets | 147,234 | 145,673 | (1,561) | (1.1) |

Cash Flows

Net cash provided by operating activities totaled ¥8,913 million. The main components were income before income taxes of ¥15,262 million, depreciation and amortization of ¥2,363 million, an increase in notes and accounts receivable of ¥2,474 million, a decrease in notes and accounts payable of ¥1,809 million, and income taxes paid of ¥6,505 million.

Net cash used in investing activities was ¥4,926 million. Cash was mainly used for payments for purchase of property, plant and equipment of ¥1,686 million, and payments for purchase of investment securities of ¥7,427 million. On the other hand, cash was provided by proceeds from sales and redemption of investment securities of ¥5,121 million.

Net cash used in financing activities was ¥7,412 million. This was largely attributable to a net decrease in short-term loans of ¥3,840 million and payment of cash dividends of ¥3,357 million.

As a result, cash and cash equivalents at the end of the fiscal year were down ¥3,455 million year on year to ¥23,210 million.

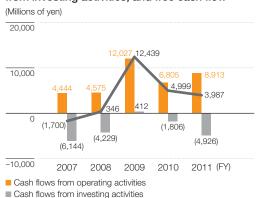
Cash flows for the next fiscal year, the fiscal year ending March 31, 2013, are projected as follows.

Investing activities are projected to use ¥3,000 million cash mainly for acquiring property, plant and equipment, including enhancing plant facilities. Financing activities are projected to use approximately ¥3,400 million for the payment of dividends, comprising ¥35.00 per share for the year-end dividend, and ¥10.00 per share for the interim dividend.

Summary of Consolidated Statements of Cash Flows

| | | | | Millions of yen |
|---|---------|---------|------------|-----------------|
| | FY2010 | FY2011 | YoY change | YoY change (%) |
| Cash provided by operating activities | 6,805 | 8,913 | 2,108 | 31.0 |
| Cash used in investing activities | (1,806) | (4,926) | (3,120) | 172.8 |
| Cash provided by (used in) financing activities | 201 | (7,412) | (7,613) | _ |
| Cash and cash equivalents at end of year | 26,665 | 23,210 | (3,455) | (13.0) |
| | | | | |

Cash flows from operating activities, cash flows from investing activities, and free cash flow



= Free cash flow

Outlook for Fiscal 2012

The outlook for the domestic pharmaceutical industry is expected to remain challenging mainly due to the fact that NHI drug prices were revised down in April 2012 by 6.0% on average for the industry as a whole and by roughly 6% for KYORIN Pharmaceutical, and to the negative impact of the ongoing implementation of government policies to curb medical expenditures. In the consumer healthcare business, the outlook for market conditions remains shrouded in uncertainty.

Under these conditions, the Kyorin Group will make every effort to achieve the targets prescribed by our medium-term business plan, HOPE 100 Stage 1 (for fiscal 2010-2015). Fiscal 2012 is the third year of this plan, and we will actively promote the plan's business strategies, including the acceleration of the Pharma Complex Model and the development of new consumer healthcare operations. Our ultimate goal here is to achieve sustainable growth and earn trust and improved assessments from all our stakeholders.

On the sales front, we are projecting record high sales mainly due to growth of the bronchial asthma and allergic rhinitis treatment Kipres, and the overactive bladder (OAB) treatment Uritos, both primary products in the new drugs business, and to the sales expansion of generic drugs.

On the earnings front, the cost of sales ratio is projected to be at the same level as the previous fiscal year, mainly due to efforts to reduce the ratio despite the impact of drug price reductions. On the other hand, SG&A expenses are projected to fall dramatically as a result of the lowering of R&D expenses due to reviews of development pipelines. As a result, the Kyorin Group expects operating income to achieve a record high.

Forecasts for Fiscal 2012

| | | | Millions of yen |
|------------------|---------|---------|-----------------|
| | FY2011 | FY2012 | YoY change (%) |
| Net sales | 103,232 | 104,700 | 1.4 |
| Operating income | 14,464 | 17,900 | 23.8 |
| Net income | 9,231 | 11,800 | 27.8 |

Business Risks

We have described below the risk factors that could affect the business performance or financial health of the Group. Although the Group has taken organizational and systematic measures to minimize risk, the outline does not include every risk or variable that could affect its business.

(1) Legal Regulations

Legal regulations in Japan, such as the Pharmaceutical Affairs Law, the National Health Insurance (NHI) system, NHI drug prices and laws in other countries can affect the Group's business. Every stage of our operations, including pharmaceutical development, production, import, and distribution, is regulated by various approval and licensing systems. Unforeseen substantial shifts in future healthcare administration policy could affect our business performance and financial health.

(2) Pharmaceutical R&D

Ethical drug development requires substantial R&D investment over lengthy periods. Furthermore, the success rate is low for companies seeking to discover original compounds and bring pharmaceutical products to market. Currently, several of KYORIN Pharmaceutical Co., Ltd.'s ethical drugs are undergoing clinical trials. The clinical development of such drugs could be terminated as a consequence of various factors, such as unforeseeable side effects or failure to achieve intended results.

(3) Increased Competition

The pharmaceutical industry is experiencing rapid technological change. Sales of the Group's principal products could be affected if a competitor developed and brought to market drugs that were more useful or produced the same effects.

(4) NHI Drug Price Revisions

Japan's healthcare system, including National Health Insurance (NHI) drug prices, is being revised. When forecasting business results, the Kvorin Group does its best to predict and factor in the effects of such changes. Nevertheless, our performance could suffer as a result of greaterthan-expected NHI drug price revisions or changes to the NHI system.

(5) Slowdowns or Delays in Production

Technical or regulatory problems, natural disasters and accidents, including fires, could cause slowdowns or delays in production or the cessation of operations, thereby affecting the Group's performance. Operations at the Noshiro Plant (Noshiro, Akita Prefecture, Japan) of Kyorin Group company KYORIN Pharmaceutical Co., Ltd. were not affected by the Great East Japan Earthquake that

struck on March 11, 2011. No plant personnel were injured, and the plant itself sustained no physical damage from the disaster.

(6) Pharmaceutical Recalls

If the Group's pharmaceuticals are shown to be defective due to contamination or other causes, they will be recalled. Such a situation would adversely affect the Group's business results.

(7) Intellectual Property Protection

There is a risk that the Group may become unable to protect its intellectual property effectively in Japan or overseas. In this event, third parties could exploit the Group's technology and reduce demand for its principal products and related pharmaceuticals. If the Group's other activities are deemed to infringe on another company's patents or threaten its intellectual property rights relating to its products, the Group may become involved in legal disputes and have to terminate some business operations.

(8) Lawsuits

The Group could become the subject of a lawsuit for alleged patent infringements, violations of the Product Liability Act or the Antimonopoly Act or as a result of environmental issues or labor disputes.

(9) Exchange Rate Fluctuations

As the Group imports and exports pharmaceutical products, its sales are vulnerable to exchange rate fluctuations.

(10) Cancellations of Tie-Up Agreements

The Group promotes strategic alliances to make efficient use of external capital. Through tie-up agreements with other pharmaceutical companies in and outside of Japan, the subsidiary allocates sales rights for some of its products and collaborates in sales, R&D, and other activities. A cancellation of these tie-up agreements for any reason could affect the forecast performance of the Group.

(11) IT Security and Information Management

In the course of business operations the Group utilizes numerous IT systems. This means business operations are vulnerable to disruptions caused by system faults or outside causes such as computer viruses. Furthermore, the leakage of information could cause a loss of trust in the Group and materially affect the business performance of the Group.

Consolidated Balance Sheets

KYORIN Holdings, Inc. and Consolidated Subsidiaries As of March 31, 2012 and 2011

| Name | | | | Thousands of U.S. dollars |
|---|--|----------|----------|---------------------------|
| Current assets: V 21,615 V 25,518 \$ 263,148 Cash and cash in barriks (Notes 4, 11 and 13) V 21,615 V 25,518 \$ 263,148 Notes and accounts receivable (Note 11) 45,067 42,594 548,661 Short-term investments (Notes 4,5 and 11) 7,372 6,076 89,749 Inventories: Werchandles and finished goods 111,016 10,471 134,112 Merchandles and supplies 90,899 8,868 110,653 Deferred tax assets (Note 14) 2,340 2,618 28,488 Other 2,774 6,420 33,772 Less allowance for doubtful accounts (58) (55) (706) Total current assets 99,850 104,427 1,215,607 Property, plant and equipment: 11,619 1,624 19,710 Buildings and structures (Note 13) 28,222 27,971 343,584 Machinery and vehicle 15,827 14,937 122,683 Cher (Note 13) 6,690 6,495 81,446 Less accumulated depreciation and impairment loss (38,003) | Acceta | 2012 | | |
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| Machinery and vehicle 15,827 14,937 192,683 Lease assets (Note 10) 149 203 1,814 Construction in progress 39 110 475 Other (Note 13) 6,690 6,495 81,446 Less accumulated depreciation and impairment loss (38,003) (36,423) (462,661) Property, plant and equipment, net 14,544 14,916 177,064 Investments and other assets: Investment securities (Notes 5 and 11) 26,040 21,660 317,020 Long-term loans 24 23 292 Goodwill 192 339 2,337 Trademark 11 14 134 Deferred tax assets (Note 14) 3,144 4,111 38,276 Other 2,284 2,162 27,806 Less allowance for doubtful accounts (421) (422) (5,125) Total investments and other assets 31,277 27,889 380,777 | | | | |
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| Construction in progress 39 110 475 Other (Note 13) 6,690 6,495 81,446 Less accumulated depreciation and impairment loss (38,003) (36,423) (462,661) Property, plant and equipment, net 14,544 14,916 177,064 Investments and other assets: Investment securities (Notes 5 and 11) 26,040 21,660 317,020 Long-term loans 24 23 292 Goodwill 192 339 2,337 Trademark 11 14 134 Deferred tax assets (Note 14) 3,144 4,111 38,276 Other 2,284 2,162 27,806 Less allowance for doubtful accounts (421) (422) (5,125) Total investments and other assets 31,277 27,889 380,777 | Machinery and vehicle | 15,827 | 14,937 | 192,683 |
| Other (Note 13) 6,690 6,495 81,446 Less accumulated depreciation and impairment loss (38,003) (36,423) (462,661) Property, plant and equipment, net 14,544 14,916 177,064 Investments and other assets: Investment securities (Notes 5 and 11) 26,040 21,660 317,020 Long-term loans 24 23 292 Goodwill 192 339 2,337 Trademark 11 14 134 Deferred tax assets (Note 14) 3,144 4,111 38,276 Other 2,284 2,162 27,806 Less allowance for doubtful accounts (421) (422) (5,125) Total investments and other assets 31,277 27,889 380,777 | Lease assets (Note 10) | 149 | 203 | 1,814 |
| Less accumulated depreciation and impairment loss (38,003) (36,423) (462,661) Property, plant and equipment, net 14,544 14,916 177,064 Investments and other assets: Investment securities (Notes 5 and 11) 26,040 21,660 317,020 Long-term loans 24 23 292 Goodwill 192 339 2,337 Trademark 11 14 134 Deferred tax assets (Note 14) 3,144 4,111 38,276 Other 2,284 2,162 27,806 Less allowance for doubtful accounts (421) (422) (5,125) Total investments and other assets 31,277 27,889 380,777 | | 39 | 110 | 475 |
| Investments and other assets: Investment securities (Notes 5 and 11) 26,040 21,660 317,020 Long-term loans 24 23 292 Goodwill 192 339 2,337 Trademark 11 14 134 Deferred tax assets (Note 14) 3,144 4,111 38,276 Other 2,284 2,162 27,806 Less allowance for doubtful accounts (421) (422) (5,125) Total investments and other assets 31,277 27,889 380,777 | | ŕ | 6,495 | |
| Investments and other assets: Investment securities (Notes 5 and 11) Long-term loans Goodwill Trademark Deferred tax assets (Note 14) Other Less allowance for doubtful accounts Investments and other assets 26,040 21,660 317,020 24 23 292 339 2,337 11 14 134 11 4,111 38,276 2,284 2,162 27,806 Less allowance for doubtful accounts (421) (422) (5,125) Total investments and other assets | | | (36,423) | |
| Investment securities (Notes 5 and 11) 26,040 21,660 317,020 Long-term loans 24 23 292 Goodwill 192 339 2,337 Trademark 11 14 134 Deferred tax assets (Note 14) 3,144 4,111 38,276 Other 2,284 2,162 27,806 Less allowance for doubtful accounts (421) (422) (5,125) Total investments and other assets 31,277 27,889 380,777 | Property, plant and equipment, net | 14,544 | 14,916 | 177,064 |
| Investment securities (Notes 5 and 11) 26,040 21,660 317,020 Long-term loans 24 23 292 Goodwill 192 339 2,337 Trademark 11 14 134 Deferred tax assets (Note 14) 3,144 4,111 38,276 Other 2,284 2,162 27,806 Less allowance for doubtful accounts (421) (422) (5,125) Total investments and other assets 31,277 27,889 380,777 | | | | |
| Investment securities (Notes 5 and 11) 26,040 21,660 317,020 Long-term loans 24 23 292 Goodwill 192 339 2,337 Trademark 11 14 134 Deferred tax assets (Note 14) 3,144 4,111 38,276 Other 2,284 2,162 27,806 Less allowance for doubtful accounts (421) (422) (5,125) Total investments and other assets 31,277 27,889 380,777 | | | | |
| Investment securities (Notes 5 and 11) 26,040 21,660 317,020 Long-term loans 24 23 292 Goodwill 192 339 2,337 Trademark 11 14 134 Deferred tax assets (Note 14) 3,144 4,111 38,276 Other 2,284 2,162 27,806 Less allowance for doubtful accounts (421) (422) (5,125) Total investments and other assets 31,277 27,889 380,777 | | | | |
| Long-term loans 24 23 292 Goodwill 192 339 2,337 Trademark 11 14 134 Deferred tax assets (Note 14) 3,144 4,111 38,276 Other 2,284 2,162 27,806 Less allowance for doubtful accounts (421) (422) (5,125) Total investments and other assets 31,277 27,889 380,777 | Investments and other assets: | | | |
| Goodwill 192 339 2,337 Trademark 11 14 134 Deferred tax assets (Note 14) 3,144 4,111 38,276 Other 2,284 2,162 27,806 Less allowance for doubtful accounts (421) (422) (5,125) Total investments and other assets 31,277 27,889 380,777 | Investment securities (Notes 5 and 11) | 26,040 | 21,660 | 317,020 |
| Goodwill 192 339 2,337 Trademark 11 14 134 Deferred tax assets (Note 14) 3,144 4,111 38,276 Other 2,284 2,162 27,806 Less allowance for doubtful accounts (421) (422) (5,125) Total investments and other assets 31,277 27,889 380,777 | Long-term loans | 24 | 23 | 292 |
| Deferred tax assets (Note 14) 3,144 4,111 38,276 Other 2,284 2,162 27,806 Less allowance for doubtful accounts (421) (422) (5,125) Total investments and other assets 31,277 27,889 380,777 | Goodwill | 192 | 339 | 2,337 |
| Other 2,284 2,162 27,806 Less allowance for doubtful accounts (421) (422) (5,125) Total investments and other assets 31,277 27,889 380,777 | Trademark | 11 | 14 | 134 |
| Less allowance for doubtful accounts(421)(422)(5,125)Total investments and other assets31,27727,889380,777 | Deferred tax assets (Note 14) | 3,144 | 4,111 | 38,276 |
| Total investments and other assets 31,277 27,889 380,777 | Other | 2,284 | 2,162 | 27,806 |
| | Less allowance for doubtful accounts | (421) | (422) | (5,125) |
| Total assets ¥145,673 ¥147,234 \$1,773,472 | Total investments and other assets | 31,277 | 27,889 | 380,777 |
| | Total assets | ¥145,673 | ¥147,234 | \$1,773,472 |

| | | Millions of yen | Thousands of U.S. dollars (Note 3) |
|--|----------|-----------------|--|
| Liabilities and net assets | 2012 | 2011 | 2012 |
| Current liabilities: | | | |
| Notes and accounts payable (Note 11) | ¥ 9,043 | ¥ 10,852 | \$ 110,093 |
| Short-term bank loans (Notes 6, 11 and 13) | 3,159 | 6,996 | 38,459 |
| Lease obligations (Note 6) | 39 | 42 | 475 |
| Accrued income taxes (Note 14) | 2,111 | 3,437 | 25,700 |
| Accrued bonuses to employees | 3,110 | 3,222 | 37,862 |
| Reserve for sales returns | 52 | 52 | 633 |
| Provision for point card certificates | 65 | 59 | 791 |
| Other | 5,802 | 5,758 | 70,636 |
| Total current liabilities | 23,385 | 30,421 | 284,697 |
| Long-term liabilities: | | | |
| Long-term debt (Notes 6 and 11) | 316 | 449 | 3,847 |
| Lease obligations (Note 6) | 45 | 11 | 548 |
| Accrued retirement benefits for employees (Note 12) | 2,949 | 3,765 | 35,902 |
| Accrued retirement benefits for directors and corporate auditors | 32 | 23 | 390 |
| Other | 743 | 855 | 9,046 |
| Total long-term liabilities | 4,086 | 5,105 | 49,744 |
| Contingent liabilities (Note 17) Net assets: | | | |
| Shareholders' equity (Note 7): | | | |
| Common stock, no par value: | | | |
| Authorized—297,000,000 shares in 2012 and 2011 | | | |
| Issued—74,947,628 shares in 2012 and 2011 | 700 | 700 | 8,522 |
| Capital surplus | 4,752 | 4,752 | 57,852 |
| Retained earnings | 112,797 | 106,928 | 1,373,229 |
| Treasury stock, at cost: | , | .00,020 | 1,010,==0 |
| 228,377 shares in 2012 | | | |
| 219,032 shares in 2011 | (318) | (304) | (3,871 |
| Total shareholders' equity | 117,931 | 112,076 | 1,435,732 |
| Accumulated other comprehensive income: | , | , | , : 2,: 32 |
| Unrealized holding gain (loss) on other securities | 537 | (137) | 6,538 |
| Translation adjustments | (267) | (232) | (3,251 |
| Total accumulated other comprehensive income | 269 | (370) | 3,275 |
| Total net assets | 118,201 | 111,706 | 1,439,019 |
| Total liabilities and net assets | ¥145,673 | ¥147,234 | \$1,773,472 |
| | , • | , | . , ., |

Consolidated Statements of Income

KYORIN Holdings, Inc. and Consolidated Subsidiaries For the years ended March 31, 2012 and 2011

| | | | Thousands of U.S. dollars |
|--|----------|-----------------|---------------------------|
| | | Millions of yen | (Note 3) |
| | 2012 | 2011 | 2012 |
| Net sales | ¥103,232 | ¥104,069 | \$1,256,781 |
| Cost of sales | 36,926 | 37,554 | 449,550 |
| Gross profit | 66,306 | 66,514 | 807,232 |
| Selling, general and administrative expenses (Note 8) | 51,842 | 50,071 | 631,142 |
| Operating income | 14,464 | 16,443 | 176,090 |
| Other income (expenses): | | | |
| Interest and dividend income | 340 | 358 | 4,139 |
| Rent income | 269 | 273 | 3,275 |
| Interest expense | (48) | (51) | (584) |
| Equity in earnings of affiliates | 26 | 39 | 317 |
| Loss on investments in partnership | (17) | (47) | (207) |
| Loss (gain) on sales and disposal of property, plant and equipment, net (Note 9) | (5) | 67 | (61) |
| Gain on sales of investment securities, net (Note 5) | 1 | 22 | 12 |
| Loss on devaluation of investment securities | (7) | (62) | (85) |
| Other, net | 242 | 93 | 2,946 |
| Other income, net | 800 | 693 | 9,739 |
| Income before income taxes and minority interests | 15,262 | 17,136 | 185,805 |
| Income taxes (Note 14) | | | |
| Current | 5,179 | 5,944 | 63,051 |
| Deferred | 851 | 265 | 10,360 |
| Total income taxes | 6,031 | 6,209 | 73,423 |
| Income before minority interests | 9,231 | 10,927 | 112,381 |
| Net income | ¥ 9,231 | ¥ 10,927 | \$ 112,381 |

See accompanying notes to consolidated financial statements.

Consolidated Statements of Comprehensive Income

KYORIN Holdings, Inc. and Consolidated Subsidiaries For the years ended March 31, 2012 and 2011

| | | | Thousands of U.S. dollars |
|---|--------|-----------------|------------------------------|
| | | Millions of yen | (Note 3) |
| | 2012 | 2011 | 2012 |
| Income before minority interests | ¥9,231 | ¥10,927 | \$112,381 |
| Other comprehensive income (Note 15): | | | |
| Unrealized holding gain (loss) on other securities | 672 | (271) | 8,181 |
| Translation adjustments | (34) | (97) | (414) |
| Share of other comprehensive income of associates accounted | | | |
| for using equity method | 2 | (4) | 24 |
| Total other comprehensive income | 640 | (373) | 7,792 |
| Comprehensive income | ¥9,871 | ¥10,554 | \$120,173 |
| | | | |
| Total comprehensive income attributable to: | | | |
| Owners of the parent | ¥9,871 | ¥10,554 | \$120,173 |
| Minority interest | _ | _ | _ |
| | | | |

Consolidated Statements of Changes in Net Assets

KYORIN Holdings, Inc. and Consolidated Subsidiaries For the years ended March 31, 2012 and 2011

| | _ | | | | | | | | | Millions of yen |
|------------------------------|---|-----------------|--------------------|-------------------|-------------------------------|----------------------------------|--|-------------------------|--|---------------------|
| | | | | | Share | eholders' equity | | | mulated other ensive income | |
| | Number of shares issued (Common stock) | Common stock | Capital surplus | Retained earnings | Treasury stock, at cost | Total shareholders' equity | Unrealized holding gain (loss) on other securities | Translation adjustments | Total accumulated other comprehensive income | Total net assets |
| Balance as of April 1, 2010 | 74,947,628 | ¥700 | ¥4,752 | ¥ 99,738 | ¥(283) | ¥104,907 | ¥ 138 | ¥(134) | ¥ 3 | ¥104,911 |
| Cash dividends | _ | _ | _ | (3,737) | _ | (3,737) | _ | _ | _ | (3,737) |
| Net income | _ | _ | _ | 10,927 | _ | 10,927 | _ | _ | _ | 10,927 |
| Purchase of treasury stock | _ | _ | _ | _ | (21) | (21) | _ | _ | _ | (21) |
| Other changes | _ | _ | _ | _ | _ | _ | (275) | (97) | (373) | (373) |
| Net changes during the year | _ | _ | _ | 7,190 | (21) | 7,168 | (275) | (97) | (373) | 6,795 |
| Balance as of April 1, 2011 | 74,947,628 | 700 | 4,752 | 106,928 | (304) | 112,076 | (137) | (232) | (370) | 111,706 |
| Cash dividends | _ | _ | _ | (3,362) | _ | (3,362) | _ | _ | _ | (3,362) |
| Net income | _ | _ | _ | 9,231 | _ | 9,231 | _ | _ | _ | 9,231 |
| Purchase of treasury stock | _ | _ | _ | _ | (13) | (13) | _ | _ | _ | (13) |
| Other changes | _ | _ | _ | _ | _ | _ | 674 | (34) | 640 | 640 |
| Net changes during the year | _ | _ | _ | 5,868 | (13) | 5,854 | 674 | (34) | 640 | 6,494 |
| Balance as of March 31, 2012 | 74,947,628 | ¥700 | ¥4,752 | ¥112,797 | ¥(318) | ¥117,931 | ¥ 537 | ¥(267) | ¥ 269 | ¥118,201 |

| Thousands of U.S. Dollars | | | | | | | Dollars (Note 3) | | |
|------------------------------|-----------------|---|-------------------|-------------------------------|----------------------------------|--|-------------------------|--|---------------------|
| | | Shareholders' equity Accumulated other comprehensive income | | | | | | | |
| | Common stock | Capital surplus | Retained earnings | Treasury stock, at cost | Total shareholders' equity | Unrealized holding gain (loss) on other securities | Translation adjustments | Total accumulated other comprehensive income | Total net assets |
| Balance as of April 1, 2011 | \$8,522 | \$57,852 | \$1,301,777 | \$(3,701) | \$1,364,451 | \$(1,668) | \$(2,824) | \$(4,505) | \$1,359,946 |
| Cash dividends | _ | _ | (40,930) | _ | (40,930) | _ | _ | _ | (40,930) |
| Net income | _ | _ | 112,381 | _ | 112,381 | _ | _ | _ | 112,381 |
| Purchase of treasury stock | _ | _ | _ | (158) | (158) | _ | _ | _ | (158) |
| Other changes | _ | _ | _ | _ | _ | 8,206 | (414) | 7,792 | 7,792 |
| Net changes during the year | _ | _ | 71,439 | (158) | 71,269 | 8,206 | (414) | 7,792 | 79,060 |
| Balance as of March 31, 2012 | \$8,522 | \$57,852 | \$1,373,229 | \$(3,871) | \$1,435,732 | \$6,538 | \$(3,251) | \$ 3,275 | \$1,439,019 |

Consolidated Statements of Cash Flows

KYORIN Holdings, Inc. and Consolidated Subsidiaries For the years ended March 31, 2012 and 2011

| | | | Thousands of U.S. dollars |
|--|----------|-----------------|---------------------------|
| | | Millions of yen | (Note 3) |
| | 2012 | 2011 | 2012 |
| Operating activities | | | |
| Income before income taxes and minority interests | ¥15,262 | ¥17,136 | \$185,805 |
| Depreciation and amortization | 2,363 | 2,458 | 28,768 |
| Amortization of goodwill | 147 | 213 | 1,790 |
| Decrease in allowance for doubtful accounts | (7) | (14) | (85) |
| (Decrease) increase in accrued bonuses to employees | (110) | 187 | (1,339) |
| Decrease in accrued retirement benefits for employees | (816) | (629) | (9,934) |
| Increase (decrease) in accrued retirement benefits for directors and corporate auditors | 8 | (30) | 97 |
| Equity in earnings of affiliates | (26) | (39) | (317) |
| Interest and dividend income | (340) | (359) | (4,139) |
| Interest expense | 48 | 51 | 584 |
| Loss (gain) on sales and disposal of property, plant and equipment, net | 5 | (67) | 61 |
| Gain on sales of investment securities, net | (1) | (22) | (12) |
| Loss on devaluation of investment securities | 7 | 62 | 85 |
| Increase in notes and accounts receivable | (2,474) | (5,736) | (30,119) |
| (Increase) decrease in inventories | (374) | 1,509 | (4,553) |
| (Decrease) increase in notes and accounts payable | (1,809) | 993 | (22,023) |
| (Decrease) increase in consumption taxes payable | (238) | 249 | (2,897) |
| Other | 3,451 | (2,461) | 42,014 |
| Subtotal | 15,098 | 13,501 | 183,808 |
| Interest and dividend received | 369 | 363 | 4,492 |
| Interest paid | (48) | (51) | (584) |
| Income taxes paid | (6,505) | (7,007) | (79,194) |
| Net cash provided by operating activities | 8,913 | 6,805 | 108,510 |
| | | | |
| Investing activities | | | |
| Payments for time deposits | (822) | (874) | (10,007) |
| Proceeds from withdrawal of time deposits | 1,057 | 622 | 12,868 |
| Purchase of short-term investments | (799) | _ | (9,727) |
| Purchase of property, plant and equipment | (1,686) | (1,274) | (20,526) |
| Proceeds from sales of property, plant and equipment | 25 | 251 | 304 |
| Purchase of intangible assets | (357) | (226) | (4,346) |
| Purchase of investment securities | (7,427) | (4,960) | (90,419) |
| Proceeds from sales and redemption of investment securities | 5,121 | 4,749 | 62,345 |
| Other | (36) | (94) | (438) |
| Net cash used in investing activities | (4,926) | (1,806) | (59,971) |
| | | | |
| Financing activities | (2.2.12) | | (12 = 12) |
| (Decrease) increase in short-term bank loans, net | (3,840) | 4,209 | (46,749) |
| Repayments of lease obligations | (43) | (60) | (523) |
| Proceeds from long-term debt | 200 | 200 | 2,435 |
| Repayments of long-term debt | (328) | (332) | (3,993) |
| Redemption of bonds | (30) | (60) | (365) |
| Net increase in treasury stock | (12) | (21) | (146) |
| Cash dividends | (3,357) | (3,732) | (40,869) |
| Net cash (used in) provided by financing activities | (7,412) | 201 | (90,236) |
| Effects of exchange rate changes on cash and cash equivalents | (29) | (93) | (353) |
| (Decrease) increase in cash and cash equivalents | (3,454) | 5,108 | (42,050) |
| Cash and cash equivalents at beginning of year | 26,665 | 21,556 | 324,629 |
| Cash and cash equivalents at end of year (Note 4) | ¥23,210 | ¥26,665 | \$282,566 |

Notes to the Consolidated Financial Statements

KYORIN Holdings, Inc. and Consolidated Subsidiaries For the years ended March 31, 2012 and 2011

1. **Basis of Presentation of Consolidated Financial Statements**

The accompanying consolidated financial statements of KYORIN Holdings, Inc. (the "Company") and its domestic subsidiaries have been prepared in accordance with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards, and are compiled from the consolidated financial statements prepared by the Company as required by the Financial Instruments and Exchange Act of Japan.

Certain reclassifications have been made in the 2011 consolidated financial statements to conform to the 2012 presentation. These reclassifications had no effect on consolidated net income and net assets.

2. **Summary of Significant Accounting Policies**

(a) Basis of Consolidation and Accounting for Investments in Unconsolidated Subsidiaries and Affiliates The accompanying consolidated financial statements include the accounts of the Company and significant companies controlled directly or indirectly by the Company. Companies over which the Company exercises significant influence in terms of their operating and financial policies are included in the consolidated balance sheets on an equity basis. All significant inter-company balances and transactions are eliminated in consolidation.

Investments in subsidiaries and affiliates, which are not consolidated or accounted for by the equity method, are carried at cost or less. Where there has been a permanent decline in the value of such investments, the Company has written down the investments.

Among the consolidated subsidiaries, Kyorin USA, Inc., Kyorin Europe GmbH, and ActivX Biosciences, Inc. close their books of account at December 31 for financial reporting purposes. Their financial statements are used for preparing the consolidated financial statements, and necessary adjustments are made to the consolidated financial statements for any significant transactions between their balance sheet date (December 31) and the consolidated balance sheet date (March 31).

(b) Foreign Currency Translation

The revenue and expense accounts of the foreign consolidated subsidiaries are translated into yen at the average rates of exchange in effect during the year. The balance sheet accounts, except for the components of shareholders' equity, are translated into yen at the exchange rates in effect at the balance sheet date. The components of shareholders' equity are translated at their historical exchange rates. Translation adjustments are presented as a component of net assets in the accompanying consolidated balance sheets.

(c) Cash and Cash Equivalents

Cash and cash equivalents consist of cash on hand, deposit with banks withdrawable on demand, and short-term investments which are readily convertible into cash subject to an insignificant risk of any changes in their value and which were purchased with an original maturity of three months or less.

(d) Short-Term Investments and Investment Securities

Securities other than equity securities issued by subsidiaries and an affiliate are classified into other securities. Marketable securities classified as other securities are carried at fair value with changes in unrealized gain or loss, net of the applicable income taxes, directly included in net assets. Non-marketable securities classified as other securities are stated at cost. Cost of securities sold is determined by the moving average method.

(e) Inventories

Merchandise and finished goods, work in process, raw materials, and some supplies (samples) are mainly stated at cost determined by the gross average method. These inventories with lower profitability are written down to their net realizable value. Supplies except for samples are stated at the last purchase price method.

(f) Depreciation and Amortization (Except for Leased Assets)

Depreciation of property, plant and equipment is calculated by the declining-balance method at rates based on the estimated useful lives of the respective assets. For buildings (excluding accompanying facilities) acquired on or after April 1, 1998, the straight-line method is used. The useful lives of property, plant and equipment are summarized as follows:

Buildings and structures 3 to 50 years Machinery and vehicle 4 to 17 years

Intangible assets are amortized by the straight-line method over their estimated useful lives. Computer software for internal use is capitalized and amortized by the straight-line method over the useful life of five years.

(g) Leases

Leased assets are initially accounted for at their acquisition costs and depreciated over the lease term by the straight-line method with no residual value. All finance leases are accounted for in the same manner as sales transaction. However, finance lease transactions that do not transfer ownership of the leased property to the lessee whose term commences on or before March 31, 2008 are still accounted for in a similar manner as operating lease transactions.

(h) Amortization of Goodwill

Goodwill is amortized over a period of 20 years or less on a straight-line basis except that when the amount is immaterial, it is fully charged to income as incurred.

(i) Research and Development Expenses

Research and development expenses are charged to income as incurred.

(j) Income Taxes

Deferred tax assets and liabilities are determined based on the differences between financial reporting and the tax bases of the assets and liabilities and are measured using the effective tax rates and laws which will be in effect when the differences are expected to reverse.

(k) Retirement Benefits

Accrued retirement benefits for employees are provided mainly at an amount calculated based on the projected benefit obligation and the fair value of the pension plan assets at the balance sheet date, as adjusted for unrecognized actuarial gain or loss and unrecognized prior service cost. The retirement benefit obligation is attributed to each period by the straight-line method over the estimated years of service of the eligible employees. Actuarial gains or losses are amortized from the year following the year in which the gain or loss is recognized primarily by the straight-line method over the average remaining years of service of the employees (10 years). Prior service cost is amortized as incurred by the straight-line method over the average remaining years of services of the employees (10 years).

In addition, directors and corporate auditors of certain consolidated subsidiaries are customarily entitled to lump-sum payments under their respective unfunded retirement benefits plans. Accrued retirement benefits for these directors and corporate auditors have been estimated in an amount required under the assumption that all directors and corporate auditors retired at the balance sheet date based on their policy.

(I) Appropriation of Retained Earnings

Appropriation of retained earnings with respect to a given financial period is made by resolution of the board of directors' meeting for dividend and resolution of the ordinary general shareholders' meeting for other appropriations. (see Note 7).

(m) Accounting Changes and Error Corrections

The "Accounting Standard for Accounting Changes and Error Corrections" (Accounting Standards Board of Japan ("ASBJ") Statement No. 24, issued on December 4, 2009) and the "Guidance on Accounting Standard for Accounting Changes and Error Corrections" (ASBJ Guidance No. 24, issued on December 4, 2009) have been applied to the accounting changes and corrections of prior period errors which are made after the beginning of the fiscal year ended March 31, 2012.

3. **U.S. Dollar Amounts**

The translation of yen amounts into U.S. dollar amounts is included solely for convenience, as a matter of arithmetic computation only, at the rate of ¥82.14 = U.S.\$1.00, the approximate rate of exchange on March 30, 2012. The translation should not be construed as a representation that yen have been, could have been, or could in the future be, converted into U.S. dollars at the above or any other rate.

4. Cash and Cash Equivalents

Cash and cash equivalents as of March 31, 2012 and 2011 for the consolidated statements of cash flows consisted of the following:

| | | Millions of yen | Thousands of U.S. dollars |
|---|---------|-----------------|---------------------------|
| | 2012 | 2011 | 2012 |
| Cash and cash in banks | ¥21,615 | ¥25,518 | \$263,148 |
| Short-term investments | 2,662 | 2,462 | 32,408 |
| Time deposits with a maturity over three months | (1,067) | (1,315) | (12,990) |
| Cash and cash equivalents | ¥23,210 | ¥26,665 | \$282,566 |

5. **Short-Term Investments and Investment Securities**

Information regarding marketable securities classified as other securities as of March 31, 2012 and 2011 are as follows:

Marketable other securities

| | Millions of yen | | | | Thousands | of U.S. dollars |
|---|------------------|----------------|------------------------|------------------|----------------|------------------------|
| | | | 2012 | | | 2012 |
| | Acquisition cost | Carrying value | Unrealized gain (loss) | Acquisition cost | Carrying value | Unrealized gain (loss) |
| Securities whose carrying value exceeds their acquisition cost: | | | | | | |
| Equity securities | ¥ 4,623 | ¥ 6,027 | ¥1,404 | \$ 56,282 | \$ 73,375 | \$17,093 |
| Debt securities: | | | | | | |
| Government bonds | 11,799 | 11,895 | 96 | 143,645 | 144,814 | 1,169 |
| Corporate bonds | 4,733 | 4,794 | 60 | 57,621 | 58,364 | 730 |
| Other bonds | _ | _ | _ | _ | _ | _ |
| Other | 18 | 19 | 0 | 219 | 231 | 0 |
| Subtotal | 21,175 | 22,736 | 1,561 | 257,792 | 276,796 | 19,004 |
| Securities whose carrying value does not exceed their acquisition cost: | | | | | | |
| Equity securities | 2,062 | 1,692 | (369) | 25,103 | 20,599 | (4,492) |
| Debt securities: | | | | | | |
| Government bonds | 5,799 | 5,768 | (30) | 70,599 | 70,222 | (365) |
| Corporate bonds | 1,300 | 1,254 | (45) | 15,827 | 15,267 | (548) |
| Other bonds | 1,200 | 914 | (285) | 14,609 | 11,127 | (3,470) |
| Other | 30 | 28 | (2) | 365 | 341 | (24) |
| Subtotal | 10,392 | 9,659 | (733) | 126,516 | 117,592 | (8,924) |
| Total | ¥31,567 | ¥32,395 | ¥ 828 | \$384,307 | \$394,388 | \$10,080 |

| | | 1 | Millions of yen |
|---|------------------|----------------|------------------------|
| | | | 2011 |
| | Acquisition cost | Carrying value | Unrealized gain (loss) |
| Securities whose carrying value exceeds their acquisition cost: | | | |
| Equity securities | ¥ 1,560 | ¥ 2,128 | ¥ 568 |
| Debt securities: | | | |
| Government bonds | 4,398 | 4,428 | 29 |
| Corporate bonds | 9,323 | 9,417 | 93 |
| Other bonds | 200 | 200 | 0 |
| Other | _ | _ | _ |
| Subtotal | 15,482 | 16,174 | 692 |
| Securities whose carrying value does not exceed their acquisition cost: | | | |
| Equity securities | 3,568 | 2,943 | (625) |
| Debt securities: | | | |
| Government bonds | 6,600 | 6,534 | (66) |
| Corporate bonds | 1,000 | 946 | (53) |
| Other bonds | 1,200 | 1,007 | (192) |
| Other | 53 | 53 | _ |
| Subtotal | 12,423 | 11,486 | (937) |
| Total | ¥27,905 | ¥27,660 | ¥(245) |

Unlisted securities and other non-marketable securities are not included in the above schedules as their fair market values are extremely difficult to be determined. The amounts of these securities were ¥511 million (\$6,221 thousand) and ¥488 million as of March 31, 2012 and 2011, respectively.

Sales amounts of securities classified as other securities and the related aggregate gain and loss for the years ended March 31, 2012 and 2011 are summarized as follows:

| | | Millions of yen | Thousands of U.S. dollars |
|---------------------|------|-----------------|---------------------------|
| | 2012 | 2011 | 2012 |
| Proceeds from sales | ¥301 | ¥828 | \$3,664 |
| Gains on sales | 1 | 24 | 12 |
| Losses on sales | 0 | 2 | 0 |

6. Short-Term Bank Loans, Long-Term Debt and Lease Obligations

Short-term bank loans and the current portion of long-term debt and lease obligations as of March 31, 2012 and 2011 consisted of the following:

| | | Millions of yen | Thousands of U.S. dollars |
|--------------------------------------|--------|-----------------|---------------------------|
| | 2012 | 2011 | 2012 |
| Short-term bank loans | ¥2,855 | ¥6,695 | \$34,758 |
| Current portion of long-term debt | 304 | 301 | 3,701 |
| Current portion of lease obligations | 39 | 42 | 475 |
| Total | ¥3,198 | ¥7,038 | \$38,934 |

The average interest rates applicable to short-term bank loans outstanding as of March 31, 2012 and 2011 are 0.9% and 0.6%, respectively.

Long-term debt as of March 31, 2012 and 2011 consisted of the following:

| | | Thousands of U.S. dollars | |
|---|-------|---------------------------|----------|
| | 2012 | 2011 | 2012 |
| Long-term debt, due through 2015 and 2014 at average interest rate of 1.6% and 1.9% in 2012 | | | |
| and 2011, respectively | ¥ 620 | ¥ 750 | \$ 7,548 |
| Lease obligations due through 2015 | 84 | 54 | 1,023 |
| 1.4% unsecured bonds, payable in yen, due 2011 | _ | 30 | _ |
| Current portion of long-term debt and lease obligations, | | | |
| and bonds due within one year | (343) | (374) | (4,176) |
| Total | ¥ 361 | ¥ 460 | \$ 4,395 |

The annual maturities of long-term debt and lease obligations are summarized as follows:

| Year ending March 31 | Millions of yen | Thousands of U.S. dollars |
|----------------------|-----------------|---------------------------|
| 2013 | ¥343 | \$4,176 |
| 2014 | 310 | 3,774 |
| 2015 | 50 | 609 |
| 2016 | _ | _ |
| 2017 and thereafter | _ | |
| Total | ¥704 | \$8,571 |

Shareholders' Equity

Japanese companies have been subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

(a) Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders meeting. The board of directors may declare dividends (except for dividends-in-kind) if the company has prescribed so in its articles of incorporation for companies that meet certain criteria such as;

- (1) having the board of directors,
- (2) having independent auditors,
- (3) having the board of corporate auditors, and
- (4) the term of service of the directors is prescribed as one year rather than two years of normal term by its articles of incorporation

The Companies Act permits companies to distribute dividends-in-kind (non-cash assets) to shareholders subject to a certain limitation and additional requirements.

Semiannual interim dividends may also be paid once a year upon resolution by the board of directors if the articles of incorporation of the company so stipulate. The Companies Act also provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

(b) Increases/Decreases and Transfer of Common Stock, Reserve and Surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the total of aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts under certain conditions upon resolution of the shareholders.

(c) Treasury Stock and Stock Option

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the board of directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders, which is determined by specific formula. Under the Companies Act, stock acquisition rights, which were previously presented as a liability, are now presented as a separate component of net assets. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of net assets or deducted directly from stock acquisition rights.

8. Research and Development Expenses

Research and development expenses included in selling, general and administrative expenses for the years ended March 31, 2012 and 2011 were ¥13,964 million (\$170,002 thousand) and ¥12,495 million, respectively.

9. Gain (Loss) on Sales and Disposal of Property, Plant and Equipment, Net

Significant components of the gain (loss) on sales and disposal of property, plant and equipment, net for the years ended March 31, 2012 and 2011 were as follows:

| | | Thousands of | |
|--------------------------|-------|-----------------|--------------|
| | | Millions of yen | U.S. dollars |
| | 2012 | 2011 | 2012 |
| Gain: | | | |
| Buildings and structures | ¥ — | ¥ 16 | \$ — |
| Machinery and vehicle | 0 | _ | 0 |
| Land | 21 | 100 | 256 |
| Other | _ | 0 | _ |
| | ¥ 21 | ¥116 | \$ 256 |
| Loss: | | | |
| Buildings and structures | ¥ (9) | ¥ (15) | \$(110) |
| Machinery and vehicle | (1) | (12) | (12) |
| Other | (16) | (20) | (195) |
| | (27) | (49) | (329) |
| Total | ¥ (6) | ¥ 67 | \$ (73) |

10. Leases

Leased assets principally consist of medical devices and system devices (machinery and vehicle) for the Pharmaceutical Business.

Pro forma information of the leased property whose term commences on or before March 31, 2008 and which does not transfer ownership of the leased property to the lessee on an "as if capitalized" basis for the years ended March 31, 2012 and 2011 was as follows:

| | | | | Millions of yen |
|-----------------------|-------------------|--------------------------|--------------------------------|----------------------|
| | | | | March 31, 2012 |
| | Acquisition costs | Accumulated depreciation | Accumulated impairment loss | Net book value |
| Machinery and vehicle | ¥1,065 | ¥ 985 | ¥232 | ¥80 |
| Other | 74 | 69 | _ | 4 |
| Total | ¥1,140 | ¥1,055 | ¥232 | ¥85 |
| | | | Thouse | ands of U.S. dollars |
| Machinery and vehicle | \$12,966 | \$11,992 | \$2,824 | \$ 974 |
| • | | | Ψ2,02 | * |
| Other | 901 | 840 | | 49 |
| Total | \$13,879 | \$12,844 | \$2,824 | \$1,035 |
| | | | | |
| | | | | Millions of yen |
| | | | | March 31, 2011 |
| | Acquisition costs | Accumulated depreciation | Accumulated impairment loss | Net book value |
| Machinery and vehicle | ¥1,065 | ¥602 | ¥344 | ¥118 |
| Other | 445 | 377 | _ | 68 |
| Total | ¥1,511 | ¥980 | ¥344 | ¥186 |

For the years ended March 31, 2012 and 2011, lease payments relating to finance leases accounted for in a similar manner as operating lease transactions amounted to ¥213 million (\$2,593 thousand) and ¥262 million, respectively, which were equal to the depreciation expense of the leased assets computed by the straight-line method over the lease terms assuming no residual value, reversal of accumulated impairment loss on leased assets amounted to ¥111 million (\$1,351 thousand) and ¥111 million, respectively, and related impairment losses amounted to none.

Future minimum lease payments (including the interest portion thereon) subsequent to March 31, 2012 on noncancelable operating leases and finance leases accounted for as rental transactions are summarized as follows:

| | | Millions of yen | Thousand | s of U.S. dollars |
|-----------------------------|-------------------|------------------|-------------------|-------------------|
| Year ending March 31, | Finance leases | Operating leases | Finance leases | Operating leases |
| 2013 | ¥154 | ¥505 | \$1,875 | \$ 6,148 |
| 2014 and thereafter | 163 | 413 | 1,984 | 5,028 |
| Total | ¥317 | ¥918 | \$3,859 | \$11,176 |
| Accumulated impairment loss | ¥232 | ¥ — | \$2.824 | \$ — |

11. **Financial Instruments**

(a) Investment policy of financial instruments

The Company and its consolidated subsidiaries mainly operate funds by the highly secured financial instruments such as deposits and highly rated bonds, ensuring the security and liquidity. The Company and its consolidated subsidiaries use bank loans as the prime source of financing, and no derivatives are used.

(b) Details of financial instruments, associated risks and risk management

Operating receivables such as notes and accounts receivable are exposed to credit risk.

The Company and its consolidated subsidiaries, in accordance with internal rules, keep track of the adverse financial conditions of the customers in the early stage to mitigate the bad debt by monitoring the major customers' credit conditions periodically and managing the due date and balance per each customer. The Company and its consolidated subsidiaries mitigate foreign currency risk by utilizing foreign currency deposits for operating receivables denominated in foreign currencies and settling payables denominated in the same currencies through the deposits.

Short-term investments and investment securities mainly consist of highly rated bond securities and equity securities of companies with business relationship and are exposed to market risk and credit risk. The Company and its consolidated subsidiaries regularly review the fair value and issuers' financial condition to mitigate the risks.

Operating payables such as notes and accounts payable are mainly due within six months. Certain operating payables are denominated in foreign currencies.

Short-term bank loans are mainly used to finance operating capital, and long-term debts and bonds payable are mainly used to finance necessary funds for the capital investments and business expansion.

Operating payables, loans and debts, and bonds payable are exposed to liquidity risk. The Company and its consolidated subsidiaries manage the risk by preparing and updating the cash management plan periodically.

(c) Supplemental information on fair value of financial instruments

As well as the values based on market prices, fair values of financial instruments include values, which are reasonably calculated in case market prices do not exist. As the calculation of those values includes variable factors, those values may vary in case different assumptions are applied.

Carrying values, fair values, and their differences of financial instruments as of March 31, 2012 and 2011 are as follows:

| | Millions of yen | | | Thousands | of U.S. dollars | |
|--|-----------------|------------|------------|----------------|-----------------|------------|
| | | | 2012 | | | 2012 |
| | Carrying value | Fair value | Difference | Carrying value | Fair value | Difference |
| Cash and cash in banks | ¥21,615 | ¥21,615 | ¥— | \$ 263,148 | \$ 263,148 | \$— |
| Notes and accounts receivable | 45,067 | 45,067 | _ | 548,661 | 548,661 | _ |
| Short-term investments and investment securities | 32,395 | 32,395 | _ | 394,388 | 394,388 | _ |
| Total assets | ¥99,079 | ¥99,079 | ¥— | \$1,206,221 | \$1,206,221 | \$— |
| Notes and accounts | V 0.042 | V 0.042 | V | ¢ 110.002 | \$ 110.093 | \$— |
| payable | ¥ 9,043 | ¥ 9,043 | ¥— | \$ 110,093 | \$ 110,093 | <u>э</u> — |
| Total liabilities | ¥ 9,043 | ¥ 9,043 | ¥— | \$ 110,093 | \$ 110,093 | \$— |

| | | N | Millions of yen |
|--|----------------|------------|-----------------|
| | | | 2011 |
| | Carrying value | Fair value | Difference |
| Cash and cash in banks | ¥25,518 | ¥25,518 | ¥— |
| Notes and accounts receivable | 42,594 | 42,594 | _ |
| Short-term investments and investment securities | 27,660 | 27,660 | _ |
| Total assets | ¥95,772 | ¥95,772 | ¥— |
| | | | |
| Notes and accounts payable | ¥10,852 | ¥10,852 | ¥— |
| Total liabilities | ¥10,852 | ¥10,852 | ¥— |

Unlisted securities and others of ¥1,017 million (\$12,381 thousand) and ¥976 million whose fair values are extremely difficult to determine as of March 31, 2012 and 2011, respectively, were not included in the above schedules.

Valuation method of fair value of financial instruments and information about securities are as follows:

Cash and cash in banks and Notes and accounts receivable

The carrying value is deemed as the fair value since it is scheduled to be settled in a short period of time.

Short-term investments and Investment securities

Fair value of equity securities is based on the price on stock exchanges and that of bonds is based on the price on bond markets or the price presented by the counterparty financial institutions. Please see Note 5, Short-Term Investments and Investment Securities, for securities by classification.

Notes and accounts payable

The carrying value is deemed as the fair value since it is scheduled to be settled in a short period of time.

The redemption schedule for monetary receivables and securities with maturities subsequent to March 31, 2012 is as follows:

| | | | | Millions of yen |
|---|-------------------------|---|--|-----------------------|
| | | | | 2012 |
| | Due in one year or less | Due after one year through five years | Due after five years through ten years | Due after 10 years |
| Cash and cash in banks | ¥21,615 | ¥ — | ¥ — | ¥ — |
| Notes and accounts receivable | 45,067 | _ | _ | _ |
| Short-term investments and investment securities: | | | | |
| Other securities with maturities: | | | | |
| Government bonds | ¥ 4,600 | ¥ 9,000 | ¥4,000 | ¥ — |
| Bonds | 2,700 | 1,900 | 1,000 | 500 |
| Other | _ | _ | 1,000 | 200 |
| Total | ¥73,983 | ¥10,900 | ¥6,000 | ¥700 |

| | | | Thous | ands of U.S. dollars |
|---|-------------------------|---|--|-----------------------|
| | | | | 2012 |
| | Due in one year or less | Due after one year through five years | Due after five years through ten years | Due after 10 years |
| Cash and cash in banks | \$263,148 | \$ — | \$ — | \$ — |
| Notes and accounts receivable | 548,661 | _ | _ | _ |
| Short-term investments and investment securities: | | | | |
| Other securities with maturities: | | | | |
| Government bonds | \$ 56,002 | \$109,569 | \$48,697 | \$ — |
| Bonds | 32,871 | 23,131 | 12,174 | 6,087 |
| Other | _ | _ | 12,174 | 2,435 |
| Total | \$900,694 | \$132,700 | \$73,046 | \$8,522 |

12. **Retirement Benefit Plans**

The Company and its consolidated subsidiaries have defined benefit pension plans, defined contribution pension plans, and annuity in advance retirement severance plans, and certain of its domestic consolidated subsidiaries adopt lump-sum retirement plans and Government Welfare Pension Fund Plan.

The following table sets forth the funded and accrued status of the plans and the amounts recognized in the consolidated balance sheets as of March 31, 2012 and 2011 for the Company's and the consolidated subsidiaries' defined benefit plans:

| | | Millions of yen | Thousands of U.S. dollars |
|--|-----------|-----------------|---------------------------|
| | 2012 | 2011 | 2012 |
| Projected benefit obligation | ¥(27,875) | ¥(27,835) | \$(339,360) |
| Plan assets at fair value | 22,141 | 20,803 | 269,552 |
| Unfunded retirement benefit obligation | (5,733) | (7,031) | (69,795) |
| Unrecognized transitional assets and liabilities | _ | _ | _ |
| Unrecognized actuarial gain or loss | 2,862 | 3,372 | 34,843 |
| Unrecognized prior service cost | (77) | (106) | (937) |
| Net retirement benefit obligation | (2,949) | (3,765) | (35,902) |
| Prepaid pension cost | | _ | _ |
| Accrued retirement benefits for employees | ¥ (2,949) | ¥ (3,765) | \$ (35,902) |

The components of retirement benefit expenses for the years ended March 31, 2012 and 2011 are outlined as follows:

| | | Millions of yen | Thousands of U.S. dollars |
|---|--------|-----------------|------------------------------|
| | 2012 | 2011 | 2012 |
| Service cost | ¥ 922 | ¥ 924 | \$11,225 |
| Interest cost | 546 | 545 | 6,647 |
| Expected return on plan assets | (619) | (587) | (7,536) |
| Amortization of transitional assets and liabilities | _ | 8 | _ |
| Amortization of actuarial gain or loss | 509 | 645 | 6,197 |
| Amortization of prior service cost | (28) | (28) | (341) |
| Premium of defined contribution pension plan and | | | |
| annuity in advance retirement severance plan, etc. | 289 | 288 | 3,518 |
| Total | ¥1,619 | ¥1,797 | \$19,710 |

The assumptions used in accounting for the above plans are as follows:

| | 2012 | 2011 |
|--|------|------|
| Discount rates | 2.0% | 2.0% |
| Expected rate of return on plan assets | 3.0% | 3.0% |

13. **Pledged Assets**

Assets pledged as collateral for guaranty deposits and plant mortgage as of March 31, 2012 and 2011 were as follows:

| | | Millions of yen | Thousands of U.S. dollars |
|---|--------|-----------------|---------------------------|
| Assets pledged as collateral: | 2012 | 2011 | 2012 |
| For guaranty deposits | | | |
| Cash and cash in banks | ¥ 10 | ¥ 10 | \$ 122 |
| Total | ¥ 10 | ¥ 10 | \$ 122 |
| For plant mortgage | | | |
| Buildings and structures | ¥1,668 | ¥1,738 | \$20,307 |
| Other | 692 | 493 | 8,425 |
| Total | ¥2,360 | ¥2,231 | \$28,731 |
| Related loans and debt for plant mortgage pledged as collateral | | | |
| Short-term bank loans | ¥ — | ¥ 65 | \$ — |
| Total | ¥ — | ¥ 65 | \$ — |

14. **Income Taxes**

Significant components of deferred tax assets and liabilities as of March 31, 2012 and 2011 were as follows:

| | | Millions of yen | Thousands of U.S. dollars |
|--|--------|-----------------|---------------------------|
| | 2012 | 2011 | 2012 |
| Deferred tax assets: | | | |
| Accrued retirement benefits for employees | ¥1,091 | ¥ 1,551 | \$ 13,282 |
| Accrued bonuses to employees | 1,162 | 1,308 | 14,147 |
| Allowance for doubtful accounts | 158 | 185 | 1,924 |
| Accrued enterprise tax | 189 | 279 | 2,301 |
| Loss on disposal of inventories | 205 | 253 | 2,496 |
| Loss on devaluation of investment securities | 250 | 298 | 3,044 |
| Loss on disposal of property, plant and equipment | 918 | 1,072 | 11,176 |
| Amortization of deferred assets | 944 | 547 | 11,493 |
| Asset adjustment account | 222 | 483 | 2,703 |
| Tax loss carryforward | 342 | 665 | 4,164 |
| Other | 1,255 | 1,394 | 15,279 |
| Subtotal | 6,741 | 8,042 | 82,067 |
| Valuation allowance | (909) | (1,230) | (11,066) |
| Total deferred tax assets | 5,832 | 6,811 | 71,001 |
| Deferred tax liabilities: | | | |
| Reserve for reduction entry of property, plant and | | | |
| equipment | (48) | (69) | (584) |
| Unrealized holding gain on other securities | (290) | _ | (3,531) |
| Other | (8) | (11) | (97) |
| Total deferred tax liabilities | (347) | (81) | (4,224) |
| Net deferred tax assets | ¥5,484 | ¥ 6,730 | \$ 66,764 |

Taxes on income consist of corporate, inhabitants and enterprise taxes. Information on reconciliation of the statutory tax rate to the effective tax rate for the year ended March 31, 2012 is not disclosed as their difference was less than 5% of the statutory tax rate for the year ended March 31, 2012. Reconciliation of the statutory tax rate to the effective tax rate for the year ended March 31, 2011 was as follows:

| | 2011 |
|---|-------|
| Statutory tax rate | 41.3% |
| Entertainment expenses and others that are not tax deductible permanently | 3.4 |
| Inhabitants' per capita taxes | 0.4 |
| Tax credits for research and development expenses | (6.5) |
| Valuation allowance | (1.6) |
| Other | (0.8) |
| Effective tax rate | 36.2% |

Following the promulgation on December 2, 2011 of the "Act for Partial Revision of the Income Tax Act, etc. for the Purpose of Creating a Taxation System Responding to Changes in Economic and Social Structures" (Act No. 114 of 2011) and the "Act on Special Measures for Securing Financial Resources Necessary to Implement Measures for Reconstruction following the Great East Japan Earthquake" (Act No. 117 of 2011), the corporate income tax rate will be reduced and the special reconstruction corporation tax, a surtax for reconstruction funding after the Great East Japan Earthquake, will be imposed for the fiscal years beginning on or after April 1, 2012. In line with these changes, the statutory tax rate to calculate deferred tax assets and liabilities was changed from 41.3% to 38.0% for temporary differences which are expected to reverse during the periods from the fiscal year beginning on April 1, 2012 to the fiscal year beginning on April 1, 2014, and to 35.6% for temporary differences which are expected to reverse from the fiscal years beginning on or after April 1, 2015, respectively.

As a result of this change, the net amount of deferred tax assets decreased by ¥578 million (\$7,037 thousand), income taxes - deferred and unrealized holding gain on other securities increased by ¥624 million (\$7,597 thousand) and ¥45 million (\$548 thousand), respectively.

15. Comprehensive Income

Reclassification adjustments and income tax effects on other comprehensive income for the year ended March 31, 2012 were as follows:

| | Millions of yen | Thousands of U.S. dollars |
|---|-----------------|---------------------------|
| | 2012 | 2012 |
| Unrealized holding gain on other securities: | | |
| Gain arising during the year | ¥1,066 | \$12,978 |
| Reclassification adjustments | 0 | 0 |
| Before income tax effects | 1,066 | 12,978 |
| Income tax effects | (393) | (4,785) |
| Unrealized holding gain on other securities | 672 | 8,181 |
| Translation adjustments: | | |
| Adjustments arising during the year | (34) | (414) |
| Share of other comprehensive income of associates accounted for | | |
| using equity method: | | |
| Gain arising during the year | 2 | 24 |
| Total other comprehensive income | ¥ 640 | \$ 7,792 |

16. **Segment Information**

(a) Overview of Reportable Segments

The Company's reportable segments are those for which separate financial information is available and regular examination by the board of directors is performed in order to decide how resources are allocated among the Company and evaluate their performance.

The Company has two reportable segments, the Pharmaceutical Business and the Consumer Healthcare (Skincare) Business, which are classified based on similarities in the products and services.

The Pharmaceutical Business mainly produces, sells, and purchases ethical drugs, generic drugs and over-the-counter drugs. The Consumer Healthcare (Skincare) Business mainly sells and purchases skincare products.

(b) Method of Calculating Net Sales, Profit, Assets, Liabilities and Other Items by Reportable Segment Accounting policies of the reportable segments are consistent to those described in Note 2, Summary of Significant Accounting Policies.

Income by the reportable segment is based on operating income.

Inter-segment transactions are based on prevailing market price.

(c) Information about Net Sales, Profit, Assets and Other Items by Reportable Segment

| | | | | | Millions of yen |
|--|----------------------------|--|----------------|-------------|-----------------|
| | | | | | 2012 |
| | | Report | table segments | | |
| | Pharmaceutical Business | Consumer Healthcare (Skincare) Business | Total | Adjustments | Consolidated |
| Net sales: | | | | | |
| Sales to third parties | ¥100,654 | ¥2,577 | ¥103,232 | ¥ — | ¥103,232 |
| Inter-segment sales or transfers | 65 | 1 | 66 | (66) | _ |
| Total | ¥100,720 | ¥2,578 | ¥103,299 | ¥ (66) | ¥103,232 |
| Segment profit | ¥ 14,218 | ¥ 52 | ¥ 14,270 | ¥ 193 | ¥ 14,464 |
| Segment assets | ¥134,354 | ¥ 968 | ¥135,322 | ¥10,350 | ¥145,673 |
| Other items: | | | | | |
| Depreciation and amortization | ¥ 2,214 | ¥ 34 | ¥ 2,248 | ¥ 115 | ¥ 2,363 |
| Amortization of goodwill | 147 | _ | 147 | _ | 147 |
| Investment in associates accounted for using equity method | 505 | _ | 505 | _ | 505 |
| Increase in property, plant and equipment, and intangible assets | 1,868 | 15 | 1,884 | 163 | 2,048 |

| | | | | | | | | | | 2011 |
|--|-----|------------------------|----------------|------------------------------------|----|--------|--------|-------|-----|-----------|
| | | Reportable segments | | | | | | | | |
| | | naceutical Business | Healt (Skir | sumer hcare ncare) siness | | Total | Adjust | ments | Con | solidated |
| Net sales: | | | | | | | | | | |
| Sales to third parties | ¥10 | 01,271 | ¥2 | ,797 | ¥1 | 04,069 | ¥ | _ | ¥1 | 04,069 |
| Inter-segment sales or transfers | | 66 | | 0 | | 67 | | (67) | | |
| Total | ¥10 | 01,338 | ¥2 | ,798 | ¥1 | 04,136 | ¥ | (67) | ¥1 | 04,069 |
| Segment profit | ¥ | 16,318 | ¥ | 104 | ¥ | 16,422 | ¥ | 20 | ¥ | 16,443 |
| Segment assets | ¥1; | 35,903 | ¥1 | ,020 | ¥1 | 36,924 | ¥1(|),309 | ¥1 | 47,234 |
| Other items: | | | | | | | | | | |
| Depreciation and amortization | ¥ | 2,328 | ¥ | 34 | ¥ | 2,362 | ¥ | 95 | ¥ | 2,458 |
| Amortization of goodwill | | 213 | | _ | | 213 | | _ | | 213 |
| Investment in associates accounted for using equity method | | 488 | | _ | | 488 | | _ | | 488 |
| Increase in property, plant and equipment, and intangible assets | | 1,507 | | 47 | | 1,554 | | 129 | | 1,684 |

- 1. "Adjustments" for "Segment profit" of ¥193 million (\$2,350 thousand) and ¥20 million for the years ended March 31, 2012 and 2011, respectively, were mainly eliminations of inter-segment transactions.
- 2. "Adjustments" for "Segment assets" of ¥10,350 million (\$126,004 thousand) and ¥10,309 million as of March 31, 2012 and 2011, respectively, were the Company's assets and offset of inter-segment receivables and payables.
- 3. "Adjustments" for "Depreciation and amortization" of ¥115 million (\$1,400 thousand) and ¥95 million for the years ended March 31, 2012 and 2011, respectively, were depreciation of property, plant and equipment and intangible assets of the Company.
- 4. "Adjustments" for "Increase in property, plant and equipment and intangible assets" of ¥163 million (\$1,984 thousand) and ¥129 million for the years ended March 31, 2012 and 2011, respectively, were increase in property, plant and equipment and intangible assets of the Company.
- 5. "Segment profit" is adjusted to operating income disclosed in the accompanying consolidated statements of income.

(Related information)

(a) Information about Products and Services

Information about products and services was omitted since the classification by product and service was the same as the reportable segment for the years ended March 31, 2012 and 2011.

(b) Information about Geographical Areas

(1) Sales

Information about sales by geographical area was omitted for the years ended March 31, 2012 and 2011, since domestic sales were more than 90% of net sales on the consolidated statements of income.

(2) Property, plant and equipment

Information about property, plant and equipment was omitted for the years ended March 31, 2012 and 2011, since property, plant and equipment in Japan constituted more than 90% of property, plant and equipment on the consolidated balance sheets.

(c) Information by Major Customer for the Years Ended March 31, 2012 and 2011

| | | Millions of yen |
|-------------------------------|--------------|--|
| | | 2012 |
| Name of customer | Sales amount | Related segments |
| Alfresa Corporation | ¥18,405 | Pharmaceutical Business |
| SUZUKEN CO., LTD. | 17,141 | Pharmaceutical Business |
| MEDIPAL HOLDINGS CORPORATION | 15,504 | Pharmaceutical Business |
| Toho Pharmaceutical Co., Ltd. | 13,795 | Pharmaceutical Business and Consumer Healthcare (Skincare) Business |
| | | Thousands of U.S. dollars |
| | | 2012 |
| Name of customer | Sales amount | Related segments |
| Alfresa Corporation | \$224,069 | Pharmaceutical Business |
| SUZUKEN CO., LTD. | 208,680 | Pharmaceutical Business |
| MEDIPAL HOLDINGS CORPORATION | 188,751 | Pharmaceutical Business |
| Toho Pharmaceutical Co., Ltd. | 167,945 | Pharmaceutical Business and Consumer Healthcare (Skincare) Business |
| | | Millions of yen |
| | | 2011 |
| Name of customer | Sales amount | Related segments |
| Alfresa Corporation | ¥17,869 | Pharmaceutical Business |
| SUZUKEN CO., LTD. | 17,291 | Pharmaceutical Business |
| MEDIPAL HOLDINGS CORPORATION | 15,452 | Pharmaceutical Business |
| Toho Pharmaceutical Co., Ltd. | 13,261 | Pharmaceutical Business and Consumer Healthcare (Skincare) Business |

(d) Information about Amortization and Unamortized Balance of Goodwill by Reportable Segment

| | | | | Millions of yen |
|------------------------------|----------------------------|--|--------------|--------------------|
| | | | | 2012 |
| | Pharmaceutical Business | Consumer Healthcare (Skincare) Business | Eliminations | Total |
| Balance as of March 31, 2012 | ¥192 | _ | _ | ¥192 |
| | | | | |
| | | | Thousan | ds of U.S. dollars |
| | | | | 2012 |
| | Pharmaceutical Business | Consumer Healthcare (Skincare) Business | Eliminations | Total |
| Balance as of March 31, 2012 | \$2,337 | _ | _ | \$2,337 |
| | | | | |
| | | | | Millions of yen |
| | | | | 2011 |
| | Pharmaceutical Business | Consumer Healthcare (Skincare) Business | Eliminations | Total |
| Balance as of March 31, 2011 | ¥339 | _ | _ | ¥339 |

Information about amortization of goodwill by reportable segment for the years ended March 31, 2012 and 2011 was omitted since the information is disclosed under "(c) Information about net sales, income, assets and other items by reportable segment" in this section.

17. **Contingent Liabilities**

Contingent liabilities as of March 31, 2012 and 2011 were as follows:

| | | Millions of yen | | |
|---|------|-----------------|------|--|
| | 2012 | 2011 | 2012 | |
| Guarantors of indebtedness of employees | ¥4 | ¥5 | \$49 | |

18. **Amounts per Share**

Amounts per share for the years ended March 31, 2012 and 2011 were as follows:

| | Yen | | U.S. dollars | |
|------------------|----------|----------|--------------|--|
| | 2012 | 2011 | 2012 | |
| Basic net income | ¥ 123.54 | ¥ 146.21 | \$ 1.50 | |
| Cash dividends | 45.00 | 45.00 | 0.55 | |
| Net assets | 1,581.94 | 1,494.83 | 19.26 | |

Basic net income per share was computed based on the net income available for distribution to shareholders of common stock and the weighted average number of shares of common stock outstanding during the year. Diluted net income per share was omitted because no potentially dilutive shares were outstanding during the years ended March 31, 2012 and 2011.

Cash dividends per share represent the cash dividends applicable to the year.

The amount per share of net assets is computed based on the net assets available for distribution to the shareholders of common stock and the number of shares of common stock outstanding at the year-end.

19. **Subsequent Events**

There are no relevant items.

Independent Auditor's Report



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Independent Auditor's Report

The Board of Directors KYORIN Holdings, Inc.

We have audited the accompanying consolidated financial statements of KYORIN Holdings, Inc. and its consolidated subsidiaries, which comprise the consolidated balance sheet as at March 31, 2012, and the consolidated statements of income, comprehensive income, changes in net assets, and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for designing and operating such internal control as management determines is necessary to enable the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. The purpose of an audit of the consolidated financial statements is not to express an opinion on the effectiveness of the entity's internal control, but in making these risk assessments the auditor considers internal controls relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of KYORIN Holdings, Inc. and its consolidated subsidiaries as at March 31, 2012, and their consolidated financial performance and cash flows for the year then ended in conformity with accounting principles generally accepted in Japan.

Convenience Translation

We have reviewed the translation of these consolidated financial statements into U.S. dollars, presented for the convenience of readers, and, in our opinion, the accompanying consolidated financial statements have been properly translated on the basis described in Note 3.

June 25, 2012

A member firm of Ernst & Young Global Limited

Eusze Young Shindi hon LYC

For reference: NON-CONSOLIDATED FINANCIAL SUMMARY

Non-consolidated Balance Sheets

KYORIN Holdings, Inc. As of March 31, 2012 and 2011

| | | Millions of yen | Thousands of U.S. dollars |
|----------------------------------|---------|-----------------|---------------------------|
| | 2012 | 2011 | 2012 |
| Assets | | | |
| Current assets | ¥ 9,140 | ¥ 9,074 | \$ 111,273 |
| Cash and deposits | 8,259 | 6,759 | 100,548 |
| Prepaid expenses | 66 | 65 | 804 |
| Income taxes receivable | 668 | 2,079 | 8,132 |
| Deferred tax assets | 133 | 142 | 1,619 |
| Other | 12 | 27 | 146 |
| Noncurrent assets | 80,958 | 81,009 | 985,610 |
| Property, plant and equipment | 245 | 221 | 2,983 |
| Intangible assets | 198 | 167 | 2,411 |
| Investments and other assets | 80,514 | 80,620 | 980,205 |
| Total assets | 90,099 | 90,084 | 1,096,896 |
| Liabilities | | | |
| Current liabilities | 586 | 603 | 7,134 |
| Non-current liabilities | 8 | 16 | 97 |
| Total liabilities | 594 | 619 | 7,232 |
| Net assets | | | |
| Shareholders' equity | 89,504 | 89,465 | 1,089,652 |
| Total net assets | 89,504 | 89,465 | 1,089,652 |
| Total liabilities and net assets | 90,099 | 90,084 | 1,096,896 |

Non-consolidated Statements of Income

KYORIN Holdings, Inc. As of March 31, 2012 and 2011

| | | Millions of yen | Thousands of U.S. dollars |
|----------------------------|--------|-----------------|---------------------------|
| | 2012 | 2011 | 2012 |
| Operating revenue | ¥6,139 | ¥12,819 | \$74,738 |
| Operating expenses | 2,650 | 2,457 | 32,262 |
| Operating income | 3,489 | 10,361 | 42,476 |
| Non operating income | 33 | 40 | 402 |
| Ordinary income | 3,523 | 10,401 | 42,890 |
| Extraordinary income | _ | 14 | _ |
| Extraordinary loss | 7 | 6 | 85 |
| Income before income taxes | 3,515 | 10,409 | 42,793 |
| Income taxes—current | 3 | 3 | 37 |
| Income taxes—deferred | 97 | 20 | 1,181 |
| Net income | 3,414 | 10,385 | 41,563 |

Note: The rate of ¥82.14 to US\$1, prevailing on March 31, 2012, has been used for translation into U.S. dollar amounts.

KYORIN Holdings, Inc.

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